

## Representativeness of the European social partner organisations: Sport and active leisure industry

Objectives of study Economic background National level of interest representation European level of interest representation Commentary Bibliography Annex: Organisation names and their abbreviations

This report is available in electronic format only.

This study sets out to provide the necessary information for analysing the representativeness of European social partner organisations in the sport and active leisure sector. The report identifies the relevant national organisations on both sides of industry and then analyses the sector's relevant European organisations. Following a brief summary of the sector's economic background, the study describes the social partner organisations in all of the EU Member States, and then goes on to look at the relevant European organisations, focusing in particular on membership levels and capacity to negotiate. The impetus for these EIRO series of studies on representativeness arises from the European Commission's goal of recognising the representative social partner organisations to be consulted under the provisions of the Treaty on the Functioning of the European Union (TFEU).

### **Objectives of study**

The aim of this <u>representativeness</u> study is to identify the relevant national and supranational associational actors – that is the <u>trade unions</u> and <u>employer organisations</u> – in the field of industrial relations in the sport and active leisure sector, and show how these actors relate to the sector's European interest associations of labour and business. The impetus for this study, and for similar studies in other sectors, arises from the aim of the <u>European Commission</u> to identify the representative social partner associations to be consulted under the provisions of <u>the Treaty on the Functioning of the European Union (TFEU) (1.41 Mb PDF)</u>. Hence, this study seeks to provide basic information needed to set up sectoral <u>social dialogue</u>. The effectiveness of European social dialogue depends on whether its participants are sufficiently representative in terms of the sector's relevant national actors across the EU Member States. Hence, only European associations which meet this precondition will be admitted to the European social dialogue.

Against this background, the study will first identify the relevant national social partner organisations in the sport and active leisure sector, subsequently analysing the structure of the sector's relevant European organisations, in particular their membership composition. This involves clarifying the unit of analysis at both the national and European level of interest representation. The study includes only organisations whose membership domain is *'sector-related'* (see Table 1).

Scope	Question in the standardised questionnaire to all correspondents	Possible answers	Notes and explanations
Domain of the organisation within the sector	Does the union's/employer organisation's domain embrace potentially all employees in the sport and active leisure sector?	Yes/No	This question has not been asked directly in the questionnaire, but is considered to be 'yes' if all of the five following sub-questions are 'yes'. It is considered to be 'no', if at least one of the following sub-questions is answered with 'no'.

Table 1: Determinin	g the 'sector	r relatedness'	of an or	ganisation
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Scope	Question in the standardised questionnaire to all correspondents	Possible answers	Notes and explanations
	cover 'basically all' groups of employees (min.: blue collar, white collar) in the sport and active leisure sector?	Yes/No	This question refers to the organisation's scope of the sector with regard to different types of employment contracts etc. As the contractual forms are rather heterogeneous, the minimum requirement to answer this question with 'yes' would be the fact that both blue-collar and white-collar workers are potentially covered by the organisation's domain.
	cover the 'whole' sport and active leisure sector in terms of economic activities, (i.e. including all sub-activities)	Yes/No	This question refers to the economic sub- activities of the NACE code chosen. In the spreadsheet part of the questionnaire, correspondents have been provided a detailed breakdown of sub-activities down to the four-digit level.
	cover employees in all types of companies (all types of ownership: private, public) in the sport and active leisure sector?	Yes/No	This question refers to ownership. Some organisations might limit for instance their domain to domestically owned, or to public sector companies/employees only.
	cover employees in enterprises of all sizes in the sport and active leisure sector?	Yes/No	Often, organisations limit their domain to enterprises by size class (e.g. SMEs only).
	cover all occupations in the sport and active leisure sector?	Yes/No	Some organisations (notably trade unions) delimit their domain to certain occupations only. This sub-question intends to identify these occupational organisations.
Domain of the organisation outside the sector	Does the union also represent members outside the sport and active leisure sector?	Yes/No	This question, again, is put directly to the correspondents.

## Source: Standardised Excel-based questionnaire, sent to EIRO National correspondents.

At both national and European levels, there are many associations in the sector but they are not considered to be social partner organisations as they do not deal with industrial relations. Thus, there is a need for clear-cut criteria to differentiate the social partner organisations from other associations.

As for the national-level associations, classification as a sector-related social partner organisation in the context of this study implies fulfilling one of two criteria. The associations must be:

- a party to 'sector-related' collective bargaining;
- or a member of a 'sector-related' European association of business or labour that is on the Commission's list of European social partner organisations consulted under Article 154 of the TFEU, and/or which participates in the sector-related European social dialogue.

The criterion that a national association can be a social partner if it is affiliated to a European social partner implies that such an association may not be involved at all in industrial relations in its own country. This criterion may seem odd, but a national association does become involved in industrial relations through its membership of such a European organisation.

Furthermore, it is important to assess whether the national affiliates to the European social partner organisations are engaged in industrial relations in their respective countries. Affiliation to a European social partner organisation or involvement in national collective bargaining is of utmost importance to European social dialogue, since it can systematically connect the national and European levels.

In terms of the selection criteria for the European organisations, this report includes those sectorrelated European social partner organisations that are either on the Commission's list of consultation or participating in sector-related (still informal) European social dialogue. In addition, this study considers any other European association with sector-related national social partner organisations – as defined above – under its umbrella. Thus, the aim to identify the sectorrelated national and European social partner organisations applies both a 'top-down' and 'bottomup' approach.

### Definitions

For the purpose of this study, the sport and active leisure sector is defined in terms of the Statistical Classification of Economic Activities in the European Community (NACE), to ensure the cross-national comparability of the findings. More specifically, the sport and active leisure sector is defined as embracing NACE (Rev.2) 93, except for activities of amusement parks and theme parks according to NACE (Rev.2) 93.21, as shown in Table 2.

	NACE Rev. 2					
93.1 Sports	93.11 Operation of sports facilities	Yes				
activities	93.12 Activities of sports clubs	Yes				
	93.13 Fitness facilities	Yes				
	93.19 Other sports activities	Yes				
93.2 Amusement	93.21 Activities of amusement parks and theme parks	No				
and recreation activities	93.29 Other amusement and recreation activities	Yes				

 Table 2: Sectoral coverage according to NACE Rev.2 classification

The domains of the trade unions and employer organisations and scope of the relevant collective agreements are likely to vary from this precise NACE demarcation. The study therefore includes all trade unions, employer organisations and multi-employer collective agreements which are 'sector-related' in terms of any of the following four aspects or patterns:

- congruence the domain of the organisation or scope of the collective agreement must be identical to the NACE demarcation, as specified above;
- sectionalism the domain or scope covers only a certain part of the sector, as defined by the aforementioned NACE demarcation, while no group outside the sector is covered;
- overlap the domain or scope covers the entire sector along with parts of one or more other sectors. However, it is important to note that the study does not include general associations which do not deal with sector-specific matters;

sectional overlap – the domain or scope covers part of the sector plus (parts of) one or more other sectors.

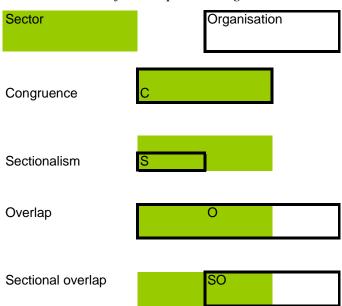


Figure 1: Sector-relatedness of social partner organisations: domain patterns

Table 3: Domain pattern	and scope of the	organisation's domain
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Domain pattern	Domain of organisation within the sector	Domain of organisation outside the sector
	Does the union's/employer organisation's domain embrace potentially all employees in the sport and active leisure sector?	Does the union/employer organisation also represent members outside the sport and active leisure sector?
Congruence (C)	Yes	No
Sectionalism (S)	No	No
Overlap (O)	Yes	Yes
Sectional overlap (SO)	No	Yes

### Note: The domain pattern results from the answers to the questions on the scope of the domain derived in Table 1.

At European level, the European Commission has set up a Sectoral Social Dialogue Committee for the professional football sector in 2008. It has not yet established a Sectoral Social Dialogue Committee for the sport and active leisure sector in addition to the existing professional football Committee.

As for the professional football sector, the International Federation of Professional Footballers' Associations (FIFPro) worked towards a European social dialogue from 2002 onwards. The Association of European Professional Football Leagues (EPFL) was formalised in 2004 when it also received the mandate to act as an employers' organisation in European social dialogue. The employers' side was complemented by the European Club Association (ECA) as acknowledged by the Commission in a letter on 25 July 2008. In addition, the Union of European Football Associations (UEFA) has been invited by EU social partners to become an associate member to the Sectoral Social Dialogue Committee which was formally established on 2 July 2008.

Taking into account diverse requests from sport or active leisure organisations, the European Commission has been considering the establishment of formal sectoral social dialogue structures for this sector for several years, as seen in the European Commission's White Paper on Sport) in addition to the existing structures for the professional football sector. On 17 June 2011, the European Association of Sport Employers (EASE) and the Union Network International (UNI)-Europa Sport signed a joint statement affirming the importance of establishing a European Social Dialogue Committee, proposing an operational structure of such a future committee (namely notfor-profit sport, professional sport and active leisure) and including a first work programme for each of the three Standing Committees. Since then, further progress has been made in view of the reinforcement of the representativeness of EU social partner organisations. The Commission therefore announced the launch of a test phase of a new European Sectoral Social Dialogue Committee for Sport and active leisure to be initiated on 11 and 12 December 2012. A test phase means that no decision is taken as regards the setting up of a Sectoral Social Dialogue Committee, but that a specific support is provided for a limited duration (for example, two years) to help the European social partner organisations in the sector prepare a possible Sectoral Social Dialogue Committee.

Several European-level organisations have been considering setting up a European Social Dialogue Committee in the sport and active leisure sector. The associations involved are UNI -Europa – Section Sport, with its professional sport-related affiliate EU Athletes, on the employee side, and the European Confederation of Outdoor Employers (EC-OE) as well as EASE and the European Health and Fitness Association (EHFA), on the employer side (EHFA was an associate member of EASE up to 2011). None of these organisations is on the list of European social partner organisations to be consulted under Article 154 of the TFEU. Nevertheless, all of these European social partner organisations are involved in informal sector-related social dialogue. EASE and UNI Europa emphasise that only these two organisations have initially launched an informal social dialogue within the sport and active leisure sector. Therefore, affiliation to one of these European organisations is a sufficient criterion for classifying a national association as a relevant interest organisation for the purpose of this study. However, it should be noted that the constituent criterion is one of sector-related membership. This is important, in particular, in the case of UNI-Europa, due to its multi-sectoral domain. Thus, the study will include only those UNI-Europa affiliates whose domain relates to the sport and active leisure sector (which are thus affiliated to the sport and leisure sections of UNI-Europa), as defined earlier.

As there is a formal European Sectoral Social Dialogue Committee for the professional football sector, the study will also analyse the European organisations and their national affiliates active in this Committee.

### **Collection of data**

The collection of quantitative data, such as those on membership, is essential for investigating the representativeness of the social partner organisations. Unless cited otherwise, this study draws on the country studies provided by the EIRO national centres. The EIRO correspondents were provided with standardised questionnaires by the European Foundation for the Improvement of Living and Working Conditions (Eurofound), which they completed through contacting the sector-related social partner organisations in their countries. The contact is generally made via telephone interviews, but might also – in certain cases – be established via email. In case of non-availability of any representative, the national correspondents are asked to fill out the relevant questionnaire based on secondary sources, such as information given on the social partner's website, or derived from previous research studies.

It is often difficult to find precise quantitative data. In such cases, the EIRO national centres are requested to provide rough estimates rather than leaving a question blank, given the practical and political relevance of this study. However, if there is any doubt over the reliability of an estimate, this is noted.

In principle, quantitative data may stem from three sources:

- official statistics and representative survey studies;
- administrative data, such as membership figures provided by the respective organisations, which are then used for calculating the density rate on the basis of available statistical figures on the potential membership of the organisation;
- personal estimates made by representatives of the respective organisations.

While the data sources of the economic figures cited in the report are generally official statistics, (mainly from EUROSTAT or national statistical offices) the figures for the organisations are usually either administrative data or estimates. Furthermore, it should be noted that several country studies also present data on trade unions and business associations that do not meet the above definition of a sector-related social partner organisation, in order to give a complete picture of the sector's associational 'landscape'. For the above substantive reasons, as well as for methodological reasons of cross-national comparability, such trade unions and business associations can still be found in the national contributions, which will be published together with the overview report.

### **Quality assurance**

In order to assure the quality of the information gathered, several verification procedures have been put in place.

- Eurofound staff, together with the author of this report, checked the figures provided for consistency, and ensured the organisations listed met the criteria for the scope of this study (see above).
- Eurofound sent the national contributions to national members of its governing board, as well as to the European-level sector-related social partner organisations. The peak-level organisations then asked their affiliates to verify the information. Feedback received from the sector-related organisations was then taken into account, if it was in line with the methodology of the study.
- The complete study was finally evaluated by the European-level sectoral social partners and Eurofound's Advisory Committee on Industrial Relations, which consists of representatives from both sides of industry, governments and the European Commission.

### Structure of report

The study consists of three main parts, beginning with a brief summary of the sector's economic background. The report then analyses the relevant social partner organisations in all 27 EU Member States. The representative associations at European level are analysed in the third part of the report.

Part two and three will contain a brief introduction explaining the concept of representativeness in greater detail, followed by the study findings. As representativeness is a complex issue, it requires separate consideration at national and European level for two reasons. Firstly, the method applied by national regulations and practices to capture representativeness has to be taken into account. Secondly, the national and European organisations differ in their tasks and scope of activities. The concept of representativeness must therefore be suited to this difference.

Finally, it is important to note the difference between the research and political aspects of this study. While providing data on the representativeness of the organisations under consideration, the report does not reach any definite conclusion on whether the representativeness of the European social partner organisations and their national affiliates is sufficient for admission to the European social dialogue. The reason for this is that defining criteria for adequate representativeness is a matter for political decision rather than an issue of research analysis.

### Economic background

Roughly speaking, the European sport and active leisure sector covers three main segments:

- not-for-profit sport;
- professional sport;
- active leisure.

These segments widely differ in terms of organisation, the legal nature of their businesses, their financing, occupations, employment status and industrial relations. Despite these differences across the sub-sectors as well as countries, it is noticeable for the overall sector that it increased markedly in terms of both business volume and employment during at least three decades to the most recent recession (see the European Commission's White Paper on Sport). Despite a lack of reliable data on the sector, there is no doubt that sport and active leisure has been a dynamic and fast-growing activity for many years. This trend can be traced back to a further diversification of sport activities, the developing leisure industry as well as the further globalisation, professionalisation and commercialisation of sport (ibid.). As for sport alone (without active leisure), employment within this sub-sector tripled in the period from 1980 to the mid-2000s. In 2004, the sport sector alone as defined by NACE (Rev. 1.1) 92.6 covered some 800,000 jobs in the EU 25 (EASE: Vocasport report 2004). For the second quarter of 2011 (the latest available figure provided by Eurostat, Labour Force Survey), the entire sport and active leisure sector – according to NACE (Rev. 2) 93 (thus including activities of amusement parks and theme parks) – employed about 1.44 million people. However, according to the European Commission's White Paper on Sport, the sport industry suffers from a persistent underestimation of its macroeconomic impact, since it has traditionally been defined in a very narrow way – the numerous volunteers within the sector, for example, tend to be invisible in official labour statistics related to the sector.

In contrast to most other sectors, it appears that the economic crisis had only minor repercussions on the sector's labour market. Comparing the corresponding quarters of each of the years 2008 to 2011 with each other, employment largely remained stable over this period. Slight decreases in employment can be found only in 2008–2009, which, however, are largely compensated for by the employment growth recorded in 2010 and the first half of 2011 (in this context, however, it is important to note that Eurostat provides data only on the whole NACE [Rev.2] code 93).

Nevertheless, in some respects, the most recent crisis has left its mark on this sector. Despite the diverse income sources of sport (such as club fees, ticket sales, advertising and sponsorship, TV and media rights, merchandising, and public support), part of the sector has been affected by:

- the decline in overall purchasing power;
- the public authorities' tightened austerity policy;
- shrinking funds spent by private companies for sponsoring and advertising purposes.

For instance, in several countries, such as Austria, Bulgaria, France, Greece, Luxembourg, the Netherlands, Slovenia and Sweden, professional sport, in particular football, there have been cutbacks in private sponsoring since 2008, while a significant decline in government funding for sport has been reported from countries such as Hungary and Ireland.

In terms of industrial relations actors, the sector is characterised by a high associational fragmentation on both sides of industry at both national and European level. This is because different sports activities are traditionally based on very diverse organisational structures. Moreover, national social partner organisations within the sector, where they exist, tend to record relatively low levels of organisation (see below). This is because the sport movement is rooted in non-profit organisations and in volunteering, which has often hindered the emergence of national social partners in the sport sector (see the European Commission's White Paper on Sport). However, increasing professionalisation has enhanced the need for formalised industrial relations structures and thus for the emergence of social partners (see the European Commission's Communication Developing the European Dimension in Sport, adopted in January 2011).

### **Employment characteristics**

According to the <u>Vocasport</u> study of 2004, employment in the sport sub-sector (no data are available for active leisure) is characterised by relatively high rates of part-time work and self-employment and relatively low levels of qualification. Moreover, the high incidence of unpaid workers (volunteers) and the seasonal nature of many sport-related activities underscore the study's finding that employment tends to be rather insecure within the sector. The fairly high incidence of atypical forms of employment coincides with a relatively low degree of professionalisation on aggregate – a situation which applies, in particular, to the not-for-profit sport segment. Male employees prevail in the European sport and active leisure sector (according to the whole NACE [Rev.2] code 93), with a share of about 57% among the sector's workforce in the EU-27. However, the distribution of the sexes within the sector widely varies from one country to the other. For instance, while in Malta male employment stands at about 90% of the sector's total employment, Finland shows a slight prevalence of female employment within the sector.

### Long-term trends

Over the past decades, the EU sport and active leisure industry has undergone a process of growth, commercialisation, professionalisation and – at least as far as professional sport is concerned – increasing internationalisation. In the field of active leisure and non-professional sport, this dynamic development can be traced back to a range of factors. The most important of these seem to be:

- the overall change in health awareness within the European society and thus the reallocation of income to health and leisure activities;
- the expansion and diversification of the supply of sport and leisure activities in line with the specific needs of the different population groups (for example, young people, elderly people, women, and people with disabilities).

The dynamics of the professional sport segment (such as commercialisation, professionalisation and internationalisation) are indicated by an increased overall volume of sport sponsoring and ticket sales as well as increased prices of broadcasting rights for major sporting events. Moreover, it is expected that further growing demand for sport and leisure facilities, in particular at local level, will require innovative investment in infrastructure related to the sector (see <u>the European</u> <u>Commission's White Paper on Sport</u>).

Table 4 and Table 5 give an overview of the changes from the late 1990s to the late 2000s (at the onset of the recession), presenting figures on companies, employment and employees in the sector and in relation to the national economy, mainly stemming from national sources. These figures have been collected through the EIRO national centres. In all Member States but one (Italy), for which related data are available (14), the number of companies increased, generally reflecting an expansion of the sector witnessed in these countries.

	Year	No. of companies	Year	Total employment	Female employment	Male employment	Total sectoral employment as % of total employment in economy
AT	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
AT	2008	1,915 <sup>a</sup>	n.a.	n.a.	n.a.	n.a.	n.a.
BE	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
BE	2009	2,005	n.a.	n.a.	n.a.	n.a.	n.a.
BG	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
BG	2009	1,232	2009	6,402	2,305	4,097	0.2
CY	2000	527	2000	1,867	403	1,464	0.7
CY	2009	560	2009	2,206	n.a.	n.a.	0.7
CZ <sup>b</sup>	1999	30,654	1999	19,600	9,700	10,000	0.4
CZ <sup>b</sup>	2009	50,365	2009	26,800	8,700	18,100	0.5
DEc	n.a.	n.a.	1999	166,000	85,000	81,000	0.4
DEc	2008	40,179	2009	187,000	90,000	97,000	0.5
DK	2000	1,719	2001	15,161	6,784	8,377	0.5
DK	2008	2,991	2009	21,305	9,857	11,448	0.8
EE	n.a.	n.a.	2005	4,900	n.a.	n.a.	0.8
EE	n.a.	n.a.	2009	4,800	n.a.	n.a.	0.8
ES <sup>d</sup>	1999	9,255	2001	79,964	23,685	56,279	0.5
ES <sup>d</sup>	2009	15,592	2009	106,044	41,892	64,152	0.5
FI	1999	1,498	1999	11,290	5,392	5,898	0.5

## Table 4: Total employers and employment in sport and active leisure, 1998–1999 and 2008–2009 (approximately)

			<u> </u>				1
FI	2009	2,379	2009	14,538	7,489	7,049	0.6
FR	1999	24,500	1999	108,000	38,000	70,000	0.5
FR	2009	30,000	2009	125,000	52,000	73,000	0.5
GR	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
GR	2010	1,377	2010	14,827	6,746	8,081	0.4
HU <sup>e</sup>	n.a.	n.a.	2000	30,000	n.a.	n.a.	0.8
HU <sup>e</sup>	2009	15,589	2007	25,000	n.a.	n.a.	0.6
IE	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
IE	2009	n.a.	2009	23,225	n.a.	n.a.	1.2
IT	2001	27,068	2001	67,626	25,703	41,923	0.3
IT	2008	25,807	2008	85,037	32,321	52,716	0.3
LT	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LT <sup>a</sup>	2009	237	2009	n.a.	n.a.	n.a.	n.a.
LU	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
LU	2009	200	2009	1,500	n.a.	n.a.	0.7
LV	1999	189	1999	3,628	1,596	2,032	0.5
LV	2009	641	2009	4,234	2,070	2,164	0.5
МТ	2001	2,442	2000	608	97	511	~0.5
МТ	2008	3,753	2008	5,907	593	5,314	~4
NL	1999	5,935	n.a.	n.a.	n.a.	n.a.	n.a.
NL	2009	5,970	n.a.	n.a.	n.a.	n.a.	n.a.
PL	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
PL	2009	39,321	2009	40,664	18,572	22,092	0.3
PT	1998	698	1998	6,678	2,377	4,301	0.3
PT	2008	1,741	2008	13,095	5,548	7,547	0.4
RO	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
RO	2008	2,411	2008	6,530	n.a.	n.a.	0.1
SE	1999	4,437	n.a.	n.a.	n.a.	n.a.	n.a.
SE	2009	6,130	n.a.	n.a.	n.a.	n.a.	n.a.
SI	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
SI	2009	6,841	2009	2,969	881	2,088	0.4
SK	1999	673	1999	7,900	3,000	4,900	0.4
SK	2009	1,001	2009	8,000	3,400	4,600	0.4

UK	1999	17,535	1999	298,800	141,400	157,400	1.1
UK	2010	24,385	2010	403,000	175,200	227,800	1.4

<sup>a</sup> = includes NACE code 93.21.

 $^{b}$  = includes NACE code 93.21. All figures have to be treated cautiously.

<sup>c</sup> = includes NACE code 93.21. Figures of the distinct reference years are not strictly comparable.

<sup>d</sup> = sector is defined as embracing NACE (Rev.1.1) code 92.6

<sup>e</sup> = all figures are rough estimates

Source: EIRO national centres, national statistics. For detailed description of sources please refer to the national reports.

# Table 5: Total employees in sport and active leisure, 1998–1999 and 2008–2009 (approximately)

	Year	Total employees	Female employees	Male employees	Total sectoral employees as % of total employees in
					economy
AT	2000	6,216	2,858	3,358	0.2
AT	2008	10,344	4,896	5,448	0.3
BE	n.a.	n.a.	n.a.	n.a.	n.a.
BE	2009	11,705	4,679	7,026	0.3
BG	n.a.	n.a.	n.a.	n.a.	n.a.
BG	2009	6,402	2,305	4,097	0.2
CY	n.a.	n.a.	n.a.	n.a.	n.a.
CY	n.a.	n.a.	n.a.	n.a.	n.a.
CZ <sup>a</sup>	1999	15,800	8,300	7,400	0.4
CZ <sup>a</sup>	2009	16,600	6,500	10,100	0.4
DE	2001	102,563	51,704	50,859	0.4
DE <sup>b</sup>	2008	87,119	40,424	46,695	0.3
DK	2001	14,523	6,561	7,962	0.6
DK	2009	20,727	9,636	11,091	0.8
EE	2005	4,800	n.a.	n.a.	0.9
EE	2009	3,900	n.a.	n.a.	0.7
ES <sup>c</sup>	2001	74,384	22,587	51,798	0.6
ES <sup>c</sup>	2009	95,310	37,558	57,752	0.6
FI	1999	10,970	5,284	5,686	0.5

FI	2009	13,489	7,030	6,459	0.6
FR	1999	93,000	33,000	60,000	0.5
FR	2009	101,000	41,000	60,000	0.4
GR	n.a.	n.a.	n.a.	n.a.	n.a.
GR	2010	12,579	5,334	7,245	0.4
HU <sup>d</sup>	2000	25,000	n.a.	n.a.	0.8
HU <sup>d</sup>	2007	23,000	n.a.	n.a.	0.7
IE	n.a.	n.a.	n.a.	n.a.	n.a.
IE	2009	23,225	n.a.	n.a.	1.2
ІТ	2001	28,297	13,097	15,200	0.2
IT	2008	51,066	23,636	27,430	0.3
LT	n.a.	n.a.	n.a.	n.a.	n.a.
LT <sup>e</sup>	2009	1,609	n.a.	n.a.	0.2
LU	n.a.	n.a.	n.a.	n.a.	n.a.
LU	2009	1,500	n.a.	n.a.	0.8
LV	1999	3,595	1,582	2,013	0.5
LV	2009	4,038	1,975	2,063	0.5
МТ	n.a.	n.a.	n.a.	n.a.	n.a.
МТ	n.a.	n.a.	n.a.	n.a.	n.a.
NL	1999	32,300	13,400	18,900	0.5
NL	2009	51,800	24,100	27,700	0.7
PL	n.a.	n.a.	n.a.	n.a.	n.a.
PL	2009	35,252	16,636	18,616	0.3
РТ	1998	6,485	2,320	4,165	0.3
PT	2008	12,375	5,326	7,049	0.4
RO	n.a.	n.a.	n.a.	n.a.	n.a.
RO	2008	6,116	n.a.	n.a.	0.1
SE	1999	17,861	n.a.	n.a.	0.5
SE	2009	30,961	n.a.	n.a.	0.8
SI	n.a.	n.a.	n.a.	n.a.	n.a.
SI	2009	2,120	765	1,355	0.3
SK	1999	2,449	910	1,539	0.1
SK	2009	2,550	1,126	1,424	0.1

UK	1999	261,800	123,800	138,000	1.1
UK	2010	347,600	153,900	193,700	1.4

<sup>a</sup> = includes NACE code 93.21. All figures have to be treated cautiously.

 $^{b}$  = includes NACE code 93.21. Figures of the distinct reference years are not strictly comparable.

<sup>c</sup> = sector is defined as embracing NACE (Rev.1.1) code 92.6

d = all figures are rough estimates

<sup>e</sup> = includes NACE code 93.21

Source: EIRO national centres, national statistics. For detailed description of sources please refer to the national reports.

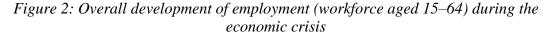
All countries with available data but two (Estonia and Hungary) record an increase in overall employment in the decade to the late 2000s. In terms of the number of sectoral employees, only Estonia, Germany and Hungary record decreases during the period of observation, while in 13 countries this indicator increased (for 11 countries no comparable data are available). Germany is an interesting case in this respect, since this country records a growth of overall employment within the sector, while the number of employees declined. This indicates that the proportion of non-standard forms of employment within the sector has dramatically risen in Germany, such that atypical work now seems to be the predominant form of employment. Apart from Germany, there are several other Member States (such as the Czech Republic, Estonia, France, Italy, Slovakia, Slovenia and the UK) where the number of employees clearly falls short of the total number of jobs. One can infer from these findings that, at least in these countries, the sector is characterised by a high incidence of non-standard employment. (For several other countries no comparable data are available).

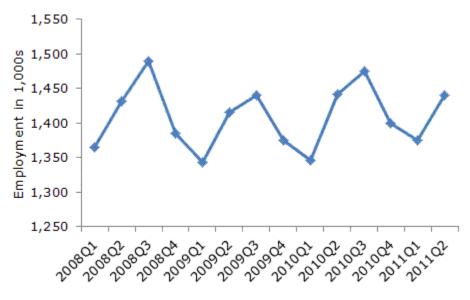
Table 4 and Table 5 also show that women represent a minority of sectoral workers in all countries with available data but Finland, where they prevail. In most countries, for which data are available, such as Austria, Denmark, France, Germany, Greece, Italy, Latvia, the Netherlands, Poland, Portugal, Slovakia and the UK, the number of male employees slightly exceed those of female employees, in that the percentage of male employees lies between 50% and 60%. Larger gaps between the sexes in terms of the number of sectoral employees can be found in Belgium, Bulgaria, the Czech Republic, Slovenia and Spain, while for the remaining countries no comparable data are available. The tables also indicate that the sector is not very large and - in terms of employment shares – remained stable or continued to grow in most countries with available data up to the late 2000s. The sector's share in aggregate employment is below 1% in all countries under examination but Ireland, Malta and the UK. In terms of absolute numbers of sectoral workers, the UK holds an outstanding position, in that more than 400,000 people are gainfully employed in the sector. This makes up an estimated one-third of the sector's employment in the EU 27. Malta constitutes another exceptional case, in that employment within the sector covered, in 2008, about 4% of total employment in the national economy, up from 0.5% in 2000.

### **Recent developments**

Although the general trend in the European sport and active leisure sector as a whole seems to be that of expansion, according to the national reports, the impact of the economic downturn varies from one country to another. Overall, following the country reports, the active leisure industry, as well as amateur sports, appear to have suffered less from the crisis compared with professional sport. This is because the latter is particularly dependent on sponsorship from other industries, which have declined in many countries as a result of the recession.

Figure 2 shows that, overall in the European Union, the sport and active leisure sector was only marginally hit by the crisis, in that employment ceased to grow during 2008–2009 rather than actually declining. While total employment (for the age group 15–64) peaked at almost 1.5 million in the third quarter of 2008, it slightly declined in all quarters of 2009 compared with those of the previous year. However, during 2010 and the first half of 2011, the pre-crisis levels of employment have largely been reached and even exceeded. Figure 2 also shows a cyclical development of employment within each year, indicating the seasonal fluctuation of employment within the sector.

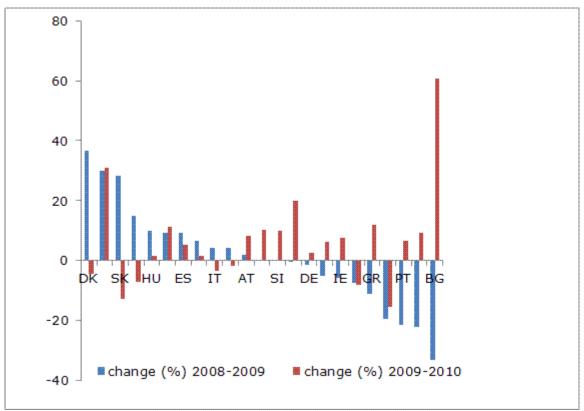




Source: Eurostat, Labour Force Survey

Figure 2: Overall development of employment (workforce aged 15–64) during the economic crisis

*Figure 3: Development of employment in the Member States (workforce aged 15–64) during the economic crisis* 



Source: Eurostat, Labour Force Survey, and own calculations.

No data available for EE, LT, LU and MT.

For a few countries, particularly BG, the data may be unreliable.

#### Figure 3: Development of employment in the Member States (workforce aged 15– 64) during the economic crisis in the sport and active leisure sector

Figure 3 indicates that although in countries such as Austria, Cyprus, the Czech Republic, Finland, Hungary, Latvia, Slovenia and Spain, the sport and active leisure industry has been relatively unshaken by the recession (in both 2009 and 2010 employment within the sector remained stable or even increased) – in most EU Member States the sector has – to at least a certain degree – been affected by the crisis, in that sectoral employment declined in at least one of the two consecutive years 2009–2010. In a majority of this group of countries, in particular Belgium, Bulgaria, France, Germany, Greece, Ireland, Poland and Portugal, a decline in sectoral employment was registered in 2009, while an increase in employment can be observed for 2010. However, the crisis appears to have had a delayed effect on the sector's labour market in Denmark, Italy, Slovakia, Sweden and the United Kingdom, where significant redundancies came into effect after 2010. Netherlands and Romania are the only ones that record job losses for 2009 and 2010.

In contrast to other sectors, no major effects of the recession on industrial relations systems within the sector have been reported.

### National level of interest representation

In many Member States, statutory regulations explicitly refer to the concept of representativeness when assigning certain rights of interest representation and public governance to trade unions and/ or employer organisations. The most important rights addressed by such regulations include:

- formal recognition as a party to collective bargaining;
- extension of the scope of a multi-employer collective agreement to employers not affiliated to the signatory employer organisation;
- participation in public policy and tripartite bodies of social dialogue.

Under these circumstances, representativeness is normally measured by the strength of the organisations' membership. For instance, statutory extension provisions usually allow for <u>extension of collective agreements</u> to unaffiliated employers only when the signatory trade union and employer association represent 50% or more of the employees within the agreement's domain.

As outlined, the representativeness of the national social partner organisations is of interest to this study in terms of the capacity of their European umbrella organisations for participation in European social dialogue. Hence, the role of the national actors in collective bargaining and public policy-making constitutes another important component of representativeness. The effectiveness of European social dialogue tends to increase with the growing ability of the national affiliates of the European organisations to regulate the employment terms and influence national public policies affecting the sector.

A cross-national comparative analysis shows a generally positive correlation between the bargaining role of the social partners and their involvement in public policy (Traxler, 2004). Social partner organisations that are engaged in multi-employer bargaining are incorporated in state policies to a significantly greater extent than their counterparts in countries where multi-employer bargaining is lacking. This can be attributed to the fact that only multi-employer agreements matter in macroeconomic terms, setting an incentive for the governments to seek the cooperation of the social partner organisations. If single-employer bargaining prevails in a country, none of the collective agreements will have a noticeable effect on the economy due to their limited scope. As a result, the basis for generalised tripartite policy concertation will be absent.

In summary, representativeness is a multi-dimensional concept that embraces three basic elements:

- the membership domain and strength of the social partner organisations;
- their role in collective bargaining;
- their role in public policymaking.

### Membership domains and strength

The membership domain of an organisation, as formally established by its constitution or name, distinguishes its potential members from other groups which the organisation does not claim to represent. As already explained, this study considers only organisations whose domain relates to the sport and active leisure sector. However, there is insufficient room in this report to delineate the domain demarcations of all the organisations. Instead, the report notes how they relate to the sector by classifying them according to the four patterns of 'sector-relatedness', as specified earlier. A more detailed description of how an organisation may relate to the sector can be found in Figure 1 above and in Table 3.

Regarding membership strength, a differentiation exists between strength in terms of the absolute number of members and strength in relative terms. Research usually refers to relative membership strength as the density – in other words, the ratio of actual to potential members.

Furthermore, a difference also arises between trade unions and employer organisations in relation to measuring membership strength. Trade union membership simply means the number of unionised people. However, in this context, a clarification of the concept of 'member' should be made. Whereas in most countries recorded membership includes both employees and members who are not in active employment (such as unemployed people and retired workers), some countries provide information on employed membership only. Hence, two measures of trade union density have to be defined:

- gross union density (including inactive members);
- net union density (referring to employed union members only).

In addition to taking the total membership of a trade union as an indicator of its strength, it is also reasonable to break down this membership total according to gender.

Measuring the membership strength of employer organisations is more complex since they organise collective entities, namely companies with employees. In this case, therefore, two possible measures of membership strength may be used – one referring to the companies themselves, and the other to the employees working in the member companies.

For a sector study such as this, measures of membership strength of both the trade unions and employer organisations have also to consider how the membership domains relate to the sector. If a domain is not congruent with the sector demarcation, the organisation's total density, that is, the density referring to its overall domain, may differ from sector-specific density, that is the organisation's density referring to the sector. This report will first present the data on the domains and membership strength of the trade unions and will then consider those of the employer organisations.

To summarise, this report basically distinguishes between three types of organisational densities, as defined in the following table, which are – depending on data availability – also broken down into net and gross rates.

Type of density	Definition	Breakdown
Domain density	Total number of employees (companies) organised by the organisation divided by potential number of employees (companies) as demarcated by the organisation's domain	Net and gross: Employees (for trade unions) Companies and employees (for employer organisations)
Sectoral density	Number of employees (companies) organised by the organisation in the sport and active leisure sector divided by total number of employees (companies) in the sector.	Net and gross: Employees (for trade unions) Companies and employees (for employer organisations)
Sectoral domain density	Number of employees (companies) organised by the organisation in the sport and active leisure sector divided by potential number of employees (companies) in the sport and active leisure sector as demarcated by the organisation's domain	Net and gross: Employees (for trade unions) Companies and employees (for employer organisations)

Table 6: Definition of organisational density figures

### Trade unions

Table 7 and Table 8 present the trade union data on their domains and membership strength. The tables list all trade unions which meet at least one of the two criteria for classification of a sector-related social partner organisation, as defined earlier. However, in this context, in is important to note that not all of the organisations listed are legally recognised as a trade union according to national law. Given the complex and very diverse organisational structures of the world of sport at national level, not all of the national affiliates to the relevant sector-related European-level representatives of labour can be identified as genuine trade union organisations. Rather, some of these affiliates are hybrid organisations representing the interests of both employees and employers and often operating as guardians of sporting rules rather than industrial relations actors. Such organisations affiliated to at least one of the relevant sector-related European labour organisations, which are either genuine trade unions according to national law or associations representing the (labour) interests exclusively of workers within the sector. For reasons of brevity, however, here they will all be denoted as 'trade unions'.

All of the 27 countries under consideration but four (the Czech Republic, Estonia, Latvia and Slovakia) record at least one sector-related trade union. In total, 91 sector-related trade unions could be identified. Of these 91 unions, one has demarcated its domain in a way which is (more or less) congruent with the sector definition. This does not come as a surprise, given that artificially defined statistical demarcations of business activities differ from the lines along which employees identify common interests and gather in associations. Domain demarcations resulting in overlap in relation to the sector occur in 12.5% of the cases and thus are also rather scarce in the sector. Overlap by and large arises from two different modes of demarcation. The first one

refers to general (i.e. cross-sectoral) domains (such as ACLVB/CGSLB of Belgium, CGT, CFTC and UNSA of France, OGBL of Luxembourg and GWU of Malta). The second mode relates to domains covering some or all of the entire service sector, such as F3C-CFDT of France, Ver.di of Germany and FeS-UGT and FSC-CCOO of Spain.

	Trade	Membership	Domain			Membershi	р	
	union	type	coverage <sup>a</sup>	No.	Active members	Members sector	Members sector active	Female (%) of total
AT	GdG- KMSf B*	voluntary	SO	156,00 0	119,000	n.a.	6,500	49
AT	VdF*	voluntary	S	n.a.	1,000	n.a.	1,000	0
АТ	GPA- djp	voluntary	SO	n.a.	180,000	n.a.	n.a.	44
BE	ACV- SPOR TA*	voluntary	S	1,100	n.a.	1,100	n.a.	n.a.
BE	ACV- BIE*	voluntary	SO	280,00 0	180,000	n.a.	n.a.	15
BE	BBT K- SETC A*	voluntary	SO	385,00 0	230,000	n.a.	n.a.	62
BE	ABV V- AC/F GTB- CG*	voluntary	SO	370,00 0	n.a.	n.a.	n.a.	n.a.
BE	ACL VB- CGSL B*	voluntary	0	265,00 0	n.a.	n.a.	n.a.	n.a.
BE	CNE*	voluntary	SO	155,00 0	100,000	n.a.	n.a.	n.a.
BG	ABF	voluntary	S	595	595	595	595	0
CY	PFA <sup>b</sup>	n.a.	S	n.a.	n.a.	n.a.	n.a.	n.a.
CZ	no							
DE	Ver.di	voluntary	0	2,238,2 00	n.a.	n.a.	n.a.	51

# Table 7: Domain coverage and membership of trade unions in sport and<br/>active leisure, 2008–2010

	a t							[]
DE	Sp.I BB	voluntary	S	200	n.a.	200	n.a.	n.a.
DK	Spille rforen ingen	voluntary	S	<b>n</b> 0	975	<b>n</b> 0	975	9
	-	-		n.a.		n.a.		
DK	3F	voluntary	SO	n.a.	362,700	n.a.	500-700	33
DK	HK Privat	voluntary	SO	n.a.	100,000	n.a.	450	n.a.
DK	HS	n.a.	S	n.a.	n.a.	n.a.	n.a.	n.a.
EE	no							
ES	FeS- UGT*	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
ES	FSC- CCO O*	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
ES	AJB M*	voluntary	S	165	165	165	165	0
ES	ABP*	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
ES	AJFS *	voluntary	S	361	281	361	281	14
ES	AFE*	voluntary	S	6,650	4,550	6,650	4,550	n.a.
ES	ACP*	voluntary	S	210	160	210	160	n.a.
FI	PAM *	voluntary	SO	227,00 0	154,000	4,000	3,800	80
FI	ERT O*	voluntary	SO	26,000	25,000	600	500	73
FI	$SJ^{b}$	voluntary	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FI	$JP^{b}$	voluntary	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FR	F3C- CFDT *	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
FR	CGT*	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
FR	CFTC *	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
FR	SNEP AT- FO*	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
FR	CFE- CGC*	voluntary	SO	n.a.	n.a.	n.a.	n.a.	n.a.

	1		1		1	1	1	,
FR	UNS A*	voluntary	0	n.a.	n.a.	n.a.	n.a.	n.a.
	CNES		-					
FR	*	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
	FNAS							
FR	S*	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
FR	SNB	voluntary	S	245	245	245	245	0
FR	UNFP	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
GR	PSAP	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
GR	PSAK	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
HU	VKD SZSZ	voluntary	SO	9,000	5,000	710	710	30
HU	HLSZ	n.a.	S	n.a.	600	n.a.	600	n.a.
IE	SIPT U	voluntary	SO	217,00 0	n.a.	450	450	37
IE	IRUP A	voluntary	S	200	200	200	200	0
IE	PFAI	voluntary	S	118	118	118	118	0
IE	Mand ate	voluntary	SO	45,206	n.a.	32	32	66
IE	IMPA CT	voluntary	SO	61,500	n.a.	n.a.	n.a.	70
іт	AIPA V	voluntary	s	250	250	250	250	5
IT	AIR	voluntary	S	5,462	n.a.	5462	n.a.	1
IT	GIBA	voluntary	S	500	400	500	400	n.a.
IT	AIC	voluntary	S	2,500	2,500	2,500	2,500	n.a.
ІТ	SLC- CGIL *	voluntary	SO	97,632	97,632	1,000	1,000	40
	FISA SCAT -			222.00				
т	CISL *	voluntary	SO	233,88 7	233,887	n.a.	n.a.	60
ІТ	UILC OM*	voluntary	SO	40,544	40,544	n.a.	n.a.	n.a.
ІТ	FIST EL- CISL	voluntary	SO	50,803	50,803	n.a.	n.a.	n.a.

	*							
LT	SPS	voluntary	С	60	60	60	60	10
LU	OGB L	voluntary	0	64,000	57,000	500	490	n.a.
LV	no							
МТ	GWU	voluntary	0	41,575	34,543	75	75	18
NL	FNV Sport *	voluntary	S	1,200	1,200	1,200	1,200	30
NL	CNV Mode en Sport *	voluntary	S	100	100	100	100	30
NL	De Unie*	voluntary	n.a.	n.a.	n.a.	100	100	30
NL	VVC S*	voluntary	S	n.a.	1,000	n.a.	1,000	0
NL	ProPr of*	voluntary	S	100	100	100	100	30
NL	VVB W	compulsory	S	128	128	128	128	0
NL	CBV	voluntary	S	450	450	450	450	0
NL	NL Sport er* <sup>b</sup>	voluntary	S	400	400	400	400	n.a.
PL	PZP	voluntary	S	750	650	750	650	5
РТ	SJPF	voluntary	S	3,728	1,715	3,728	1,715	0
РТ	ANT F	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
РТ	FESA HT*	voluntary	SO	n.a.	n.a.	n.a.	n.a.	n.a.
РТ	CESP *	voluntary	SO	n.a.	n.a.	n.a.	n.a.	n.a.
RO	AFA N	voluntary	S	n.a.	n.a.	n.a.	n.a.	n.a.
SE	SFS*	voluntary	S	500	500	500	500	20
SE	Union en*	voluntary	SO	465,00 0	400,000	9,500	8,000	44
SE	SICO	voluntary	S	550	550	550	550	0

		-						
SE	Fastig hets	voluntary	SO	33,480	31,731	4,000	4,000	50
SE	AHT*	voluntary	SO	633,97 5	475,274	n.a.	245	52
SE	Kom munal s*	voluntary	SO	505,00 0	465,000	n.a.	2,000	80
SI	SSS*	voluntary	S	178	178	178	178	30
SI	SPIN S*	voluntary	S	629	629	629	629	0
SK	no							
υĸ	Uniso n*	voluntary	SO	1,374,5 00	n.a.	n.a.	n.a.	69
υĸ	Unite *	voluntary	SO	1,572,9 95	n.a.	n.a.	n.a.	24
υĸ	GMB *	voluntary	SO	601,73 0	n.a.	n.a.	n.a.	47
υĸ	Prosp ect	voluntary	SO	121,13 6	97,600	90	75	28
UK	PPF	voluntary	S	15,600	n.a.	15,600	n.a.	5
UK	PFA	voluntary	S	4,000	4,000	4,000	4,000	1
UK	PFAS	voluntary	S	760	760	760	760	0
UK	PCA	voluntary	S	450	450	450	450	5
UK	RPA	voluntary	S	516	n.a.	516	n.a.	0
υκ	WRP A	voluntary	S	152	n.a.	152	n.a.	0
UK	NASS	voluntary	S	1,954	n.a.	1,954	n.a.	46

\* = Domain overlap with other sector-related trade union(s).

<sup>a</sup> = domain coverage: C = Congruence; O = Overlap; SO = Sectional Overlap; S = Sectionalism

<sup>b</sup> = organisation is not a trade union according to national correspondent. Nevertheless, since it seems to be an organisation representing the interests of workers within the sector, it is included in this study due to its affiliation to a relevant sector-related European-level organisation.

n.a. = not available

Table 8: Density of trade unions in	n sport and active leisure,	2008–2010
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	Trade		Un	ion de	nsitie	s (%)		Collective	Consultation	National and
	union	Kov		= Dom		• •	_	bargaining	oonounation	European
		-		ctive; S						affiliations <sup>**</sup>
				ive; SL			<b>.</b> -			
				DA =			nain			
		acti			~~~~					
		DT	DA	S	SA	SD	SDA			
										ÖGB; EuroFIA, FIM, UNI- Europa-Sport, UNI-Euro- MEI, EFJ,
	GdG-									ETF,
	KMSfB	n.a								EUROFEDO
AT	*	•	68	n.a.	63	n.a.	65	yes	yes	P, EPSU
AT	VdF*	n.a	83	n.a.	10	n.a.	83	yes	yes	(ÖGB); FIFPro, (UNI- Europa-Sport)
AT	GPA- djp	n.a	16	n.a.	n.a.	n.a.	n.a.	no	yes	ÖGB; EPSU, EMCEF, EFFAT, EFJ, UNI-Europa- Sport
BE	ACV- SPORT A*	25 - 50	n.a.	8– 12	0–9	25– 50	25– 50	yes	yes	ACV-CSC; FIFPro, EU Athletes, UNI-Europa- Sport
BE	ACV- BIE*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	ACV-CSC; EMCEF
BE	BBTK- SETCA *	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	ABVV-FGTB; UNI-Europa
BE	ABVV- AC/FG	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	<i>ABVV-FGTB</i> ; UNI-Europa

	TB-									
	CG*									
BE	ACLV B- CGSLB *	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	UNI-Europa
BE	CNE*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	ACV-CSC; UNI-Europa
BG	ABF	n.a	n.a.	9	9	n.a.	n.a.	no	yes	FIFPro
СҮ	PFA <sup>a</sup>	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	FIFPro
cz	None									
DE	Ver.di	n.a	n.a.	0–9	0–9	0–9	0–9	yes	no	<i>DGB</i> ; UNI- Europa
DE	Sp.I BB	n.a	51– 75	n.a.	0-9	n.a.	51– 75	no	no	EU Athletes, UNI-Europa- Sport
DK	Spillerf orening en	n.a	75– 82	n.a.	5	n.a.	75– 82	yes	yes	LO; FIFPro
DK	3F	n.a	80	n.a.	2	n.a.	50	yes	yes	<i>LO</i> ; UNI- Europa, ETF, EMF, EFFAT, EPSU, EMCEF
DK	HK Privat	n.a	55	n.a.	2	n.a.	30	yes	yes	<i>LO</i> ; UNI- Europa
DK	HS	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	no	n.a.	EU Athletes, (UNI-Europa- Sport)
EE	no									
ES	FeS- UGT*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	<i>UGT</i> ; UNI- Europa
ES	FSC- CCOO *	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	<i>CCOO</i> ; UNI- Europa
ES	AJBM*	n.a	n.a.	0	0	n.a.	n.a.	yes	no	EU Athletes, (UNI-Europa- Sport), EHPU
ES	ABP*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	no	EU Athletes,

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		•								(UNI-Europa- Sport)
ES	AJFS*	n.a	n.a.	0	0	n.a.	n.a.	yes	yes	EU Athletes, UNI-Europa- Sport
ES	AFE*	n.a	n.a.	7	5	n.a.	n.a.	yes	yes	FIFPro
ES	ACP*	n.a	n.a.	0	0	n.a.	n.a.	yes	yes	EU Athletes, (UNI-Europa- Sport)
FI	PAM*	70	60	30	29	30	30	yes	yes	<i>SAK</i> ; UNI- Europa, EFFAT
FI	ERTO*	n.a	25	4	4	n.a.	n.a.	no	no	<i>STTK</i> ; UNI- Europa-Sport
FI	SJ <sup>a</sup>	n.a	n.a.	EU Athletes, (UNI-Europa- Sport)						
FI	JP <sup>a</sup>	n.a	n.a.	FIFPro						
FR	F3C- CFDT*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	<i>CFDT</i> ; UNI- Europa
FR	CGT*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	UNI-Europa
FR	CFTC*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	
FR	SNEPA T-FO*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	<i>CGT-FO</i> ; UNI-Europa
FR	CFE- CGC*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	
FR	UNSA*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	UNI-Europa
FR	CNES*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	
FR	FNASS *	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	
FR	SNB	n.a	n.a.	0	0	n.a.	n.a.	yes	no	EU Athletes, (UNI-Europa- Sport)
FR	UNFP	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	FIFPro

0.0		n.a	91-				91-			FIFD
GR	PSAP	•	100	n.a.	n.a.	n.a.	100	yes	n.a.	FIFPro
GR	PSAK	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	no	EU Athletes, (UNI-Europa- Sport)
ни	VKDS ZSZ	n.a	51– 75	3	3	n.a.	n.a.	yes	yes	ASZSZ; EPSU
HU	HLSZ	n.a	n.a.	n.a.	3	n.a.	n.a.	no	n.a.	FIFPro
IE	SIPTU	n.a	n.a.	2	2	n.a.	n.a.	yes	yes	<i>ICTU</i> ; UNI- Europa
IE	IRUPA	10 0	100	1	1	100	100	yes	yes	EU Athletes, (UNI-Europa- Sport)
IE	PFAI	n.a	n.a.	1	1	n.a.	n.a.	yes	yes	<i>(ICTU)</i> ; FIFPro
IE	Mandat e	n.a	n.a.	0	0	n.a.	n.a.	yes	yes	<i>ICTU</i> ; UNI- Europa
IE	IMPAC T	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	<i>ICTU</i> ; EPSU
п	AIPAV	n.a	n.a.	0	0	n.a.	n.a.	no	no	EU Athletes, (UNI-Europa- Sport)
іт	AIR	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	yes	EU Athletes, (UNI-Europa- Sport)
п	GIBA	n.a	n.a.	1	1	n.a.	n.a.	yes	n.a.	EU Athletes, (UNI-Europa- Sport), UBE
іт	AIC	n.a	n.a.	5	5	n.a.	n.a.	yes	n.a.	FIFPro
іт	SLC- CGIL*	20	20	2	2	n.a.	n.a.	yes	yes	<i>CGIL</i> ; UNI- Europa
п	FISAS CAT- CISL*	14	14	n.a.	n.a.	n.a.	n.a.	yes	n.a.	<i>CISL</i> ; UNI- Europa, EFFAT
іт	UILCO M*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	n.a.	<i>UIL</i> ; UNI- Europa
ІТ	FISTE L- CISL*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	n.a.	<i>CISL</i> ; UNI- Europa

										(LTUC); EU-
										Athletes,
LT	SPS	4	4	4	4	4	4	no	no	UNI-Europa- Sport
										CGT; UNI-
		n.a								Europa,
LU	OGBL	•	n.a.	33	33	n.a.	n.a.	yes	yes	EPSU
LV	no									
МТ	GWU	n.a	n.a.	1	1	n.a.	n.a.	yes	yes	EPSU, UNI- Europa, EURO WEA, Eurocadres, ETF, EFBWW, EMF, EFFAT
		28						-		
	FNV	_	28–			28–	28–			<i>FNV</i> ; UNI-
NL	Sport*	30	30	2	2	30	30	yes	no	Europa
	CNV Mode en									
NL	Sport*	2	2	0	0	2	2	yes	no	CNV
NL	De Unie*	2	2	0	0	2	2	yes	no	
NL	VVCS*	n.a	80	n.a.	2	n.a.	80	yes	no	<i>FNV</i> ; FIFPro, UNI-Europa
NL	ProProf *	64	64	0	0	64	64	yes	no	MHP
NL	VVBW	10 0	100	0	0	100	100	yes	no	
NL	CBV	53	53	1	1	53	53	yes	no	
NL	NL Sporter * <sup>a</sup>	10	10	1	1	10	10	no	yes	EU Athletes, (UNI-Europa- Sport)
PL	PZP	37	33	2	2	37	33	no	no	FIFPro
		n.a								
PT	SJPF	•	n.a.	30	14	n.a.	n.a.	yes	yes	FIFPro
РТ	ANTF	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	no	<i>UGT</i> ; AEFCA
РТ	FESAH T*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	n.a.	CGTP
РТ	CESP*	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	yes	n.a.	CGTP

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		•								
		n.a								
RO	AFAN		n.a.	n.a.	n.a.	n.a.	n.a.	no	yes <sup>b</sup>	BNS; FIFPro
SE	SFS*	50	50	2	2	50	50	yes	yes	FIFPro
SE	Unione n*	79	68	31	26	80	62	yes	yes	<i>TCO</i> ; UNI- Europa
SE	SICO	30	30	2	2	30	30	yes	no	(TCO); EU Athletes, (UNI-Europa- Sport)
SE	Fastigh ets	48	45	13	13	56	n.a.	yes	yes	<i>LO</i> ; UNI- Europa
SE	AHT*	n.a	26– 50	n.a.	0-9	n.a.	0–9	yes	yes	<i>PTK, SACO</i> ; UNI-Europa
SE	Komm unals*	n.a	51– 75	n.a.	0–9	n.a.	10– 25	yes	no	LO; EPSU
SI	SSS*	16	16	8	8	16	16	no	yes	ZSSS; EU Athletes, (UNI-Europa- Sport)
SI	SPINS*	58	58	29	29	58	58	no	yes	ZSSS; FIFPro
SK	no									
UK	Unison *	n.a	n.a.	n.a.	0–9	n.a.	26– 50	yes	n.a.	<i>TUC</i> ; UNI- Europa, EPSU, ETF
UK	Unite*	n.a	n.a.	n.a.	0–9	n.a.	n.a.	yes	n.a.	<i>TUC</i> ; UNI- Europa, EFFAT, EPSU, EFBWW, EMF, EMCEF, ETF
UK	GMB*	n.a	n.a.	n.a.	0–9	n.a.	n.a.	yes	n.a.	<i>TUC</i> ; UNI- Europa, EFFAT, EPSU, EFBWW, EMF, EMCEF, ETF
UK	Prospec t	n.a	70	n.a.	0–9	n.a.	85	yes	no	<i>TUC</i> ; UNI- Europa, ETF, EPSU
UK	PPF	n.a	91–	n.a.	0–9	n.a.	91–	yes <sup>b</sup>	yes	EU Athletes,

			100				100			(UNI-Europa- Sport)
UK	PFA	n.a	91– 100	n.a.	0–9	n.a.	91– 100	yes	yes	<i>TUC, GFTU</i> ; FIFPro, (EU Athletes), (UNI-Europa- Sport)
UK	PFAS	82	82	n.a.	0–9	82	82	no	yes	FIFPro, (EU Athletes), (UNI-Europa- Sport)
UK	PCA	10 0	100	n.a.	0–9	100	100	yes	yes	<i>GFTU</i> ; EU Athletes, (UNI-Europa- Sport)
υκ	RPA	n.a	91– 100	n.a.	0–9	n.a.	91– 100	yes	n.a.	EU Athletes, (UNI-Europa- Sport)
UK	WRPA	n.a	91– 100	n.a.	0–9	n.a.	91– 100	yes	n.a.	(EU Athletes), (UNI-Europa- Sport)
UK	NASS	n.a	26– 50	n.a.	0–9	n.a.	26– 50	yes	yes	TUC, GFTU

\* = Domain overlap with other sector-related trade union(s)

\*\* = National affiliations put in italics; for the national level, only cross-sectoral (i.e. peak-level) associations are listed; for the European level sectoral associations only; affiliation put in parenthesis means indirect affiliation via higher-order unit.

<sup>a</sup> = organisation is no trade union according to national correspondent. Nevertheless, since it seems to be an organisation representing the interests of workers within the sector, it is included in this study due to its affiliation to a relevant sector-related European-level organisation.

<sup>b</sup> = indirect involvement via higher- or lower-order unit

n.a. = not available

Note: The figures have been rounded in all cases. Densities reported as 0% hence refer to a figure lower than 0.5%.

Sectional overlaps occur in exactly 33.0% of the cases. This mode usually arises from domain demarcations which focus on certain categories of employees which are then organised across several or all sectors or on segments of the economy which are transversally crossing the sector in question. Employee categories are specified by various parameters. These can be distinct occupations, such as:

- managers and professionals (CFE-CGC of France and Prospect of the UK);
- administrative and auxiliary staff (FESAHT and CESP of Portugal);
- active leisure and well-being workers (ACV-BIE of Belgium and SLC-CGIL, FISASCAT-CISL and FISTEL-CISL of Italy).

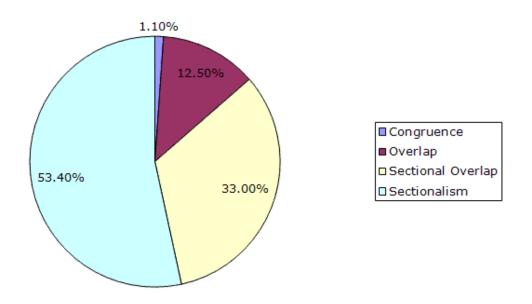
They can also be specified by employment status:

- white-collar workers (GPA-djp of Austria, Belgium's BBTK-SETCA and CNE, Denmark's HK Privat, Finland's PAM and ERTO and Sweden's Unionen);
- blue-collar workers (ABVV-AC/FGTB-CG of Belgium and 3F of Denmark).

Other trade unions' domains cover part of the sport and active leisure sector in terms of business activities (rather than in terms of employee categories) in addition to (parts of) at least another sector. Such domains may, for instance, cover:

- local governments (including the local public sport and active leisure activities, such as Austria's GdG-KMSfB, Ireland's IMPACT and Sweden's Kommunals);
- public utilities (including the provision of baths, such as Hungary's VKDSZSZ);
- larger parts of the private and/or public service sector (also including part of the sector under consideration, see SIPTU of Ireland and Unison of the UK).

Last, but not least, sectionalism is by far the most frequent domain demarcation among the sectorrelated trade unions relative to the sector (53.4%). Sectionalism ensues from the existence of sector-specific trade unions, which either represent and organise only certain categories of employees in the sector (often in a way analogous to the categories outlined above), while they do not organise employees outside the sector, or whose domain is - in terms of business activities confined to one or more smaller segments within the sector. Trade unions of this type can, in particular, be found in larger countries (France, Italy, the Netherlands, Spain and the UK) with a markedly differentiated sporting environment, in that for each of the established professional sports within a country, at least one distinct organisation of professional employee representation has been set up. This applies, in particular, to the most popular professional sports, such as football, handball, basketball, volleyball, cycling and – depending on national traditions – rugby, and cricket. As for football, the most popular sport in Europe, distinct trade unions, or at least interest organisations for professional football players, exist in 18 of the 27 Member States. At the same time, there are also trade unions in several countries which represent professional sportspersons of any sports on aggregate. In total, 47 sector-specific trade unions with a domain sectionalist relative to the sector could be identified.



#### Source: EIRO country reports

#### Figure 4: Distribution of membership domain patterns (N=88)

As the domains of the trade unions often overlap with the demarcation of the sector, so do their domains with one another in the case of those countries with a pluralist trade union 'landscape' in the sport and active leisure sector. Table 7 and Table 8 also show these inter-union domain overlaps. Inter-union overlaps of domains are widespread. In all countries but five (Denmark, Germany, Greece, Hungary and Ireland) with more than one sector-related trade union the domain of any of them overlaps with the domain of at least another one. Depending on the scale of mutual overlap, this results in competition for members. Noticeable inter-union competition within the sector is recorded in only three countries, namely Belgium, France and Italy.

Looking at the trade union membership data, it becomes apparent that male employees clearly comprise the majority group in most of the unions (79.2%) for which membership figures by gender are available. This finding corresponds to the fact that the sector's employment is clearly dominated by male employees (see Table 4 and Table 5). In those few sector-related trade unions, where female membership prevails, this predominance – due to the fact that the domain of all these unions (sectionalistically) overlaps with regard to the sector – is likely to originate in areas of their domains other than the sport and active leisure sector.

Membership of the sector-related trade unions is voluntary in all 27 Member States with the exception of the Netherland's VVBW, a union organising professional cyclists. The absolute numbers of trade union members differ widely, ranging from more than 2.2 million (in the case of Germany's Ver.di) to around 60 (in the case of Lithuania's SPS). This considerable variation reflects differences in the size of the economy and the comprehensiveness of the membership domain rather than the ability to attract members. Therefore, density is the measure of membership strength which is more appropriate to a comparative analysis. In this context it should be noted that density figures in this section refer to net ratios, which means that they are

calculated on the basis of active employees, rather than including union members who are not in work. This is mainly because net union densities are more informative than gross densities, since they better reflect unionisation trends among the active workforce (only the active workforce is capable of taking industrial action) than the latter.

However, there are some methodological factors to be aware of when calculating and comparing associational densities. Social partner organisations frequently tend to be hesitant in providing these density figures as they reveal an interest organisation's relative strength to its counterpart on the employer/employee side and the State. Therefore the density data set for this study is far from complete and has to be treated cautiously. Moreover, one cannot rule out the possibility that a trade union or employer organisation might give inflated figures in order to boost their real organisational strength. Domain density is over 50% in the case of around 60% of the trade unions which document figures on density. For a few unions densities cannot be indicated by separate figures but have to be estimated by a range (where the density is estimated to lie between a value 'x' and a value 'y'). If this range overlaps with two or more intervals used for describing the distribution of trade union densities, the lowest value of this range (for example, 'x' rather than 'y') is used, in order to assign clearly this estimate to one of the intervals. This method applies to the entire section examining union densities and also to the corresponding section dealing with employer organisations (see below).

Some 35% of the unions gather 70% or more of the active employees covered by their domain. About 12%–13% of the trade unions for which data are available organise fewer than 15% of the active employees within their domain; and about 27%–28% of the trade unions record a density of between 15% and 50% of their potential active members. These results indicate that overall domain density of the sector-related trade unions tends to be relatively high. However, it should also be noted that for clearly fewer than half of the 91 sector-related trade unions, domain density data are recorded. Therefore these figures should be treated very cautiously, as indicated earlier.

Comparing the trade unions' overall domain densities with their sector density figures provides an indication of whether the sport and active leisure sector tends to be a stronghold of those sector-related trade unions which also organise employees in sectors other than the sport and active leisure industry. When looking at sector density (again referring only to active members), it is important to differentiate between the trade unions' *sectoral* density on the one hand and their *sectoral domain* density on the other. Whereas the former measures the ratio of the total number of members of a trade union in the sector to the number of employees in the sector (as demarcated by the NACE classification), the latter indicates the total number of members of a trade union in the sector in relation to the number of employees which work in that part of the sector as covered by the union domain (see Table 3). This means that the *sectoral domain* density must be higher than the *sectoral* density if a trade union organises only a particular part of the sector – that is where the trade union's membership domain is either sectionalist or sectionalistically overlapping relative to the sector.

When taking the trade unions' *sectoral domain* density into account, the trade unions' density in the sport and active leisure sector tends to be slightly lower compared with the density ratio referring to their domain on aggregate. Sectoral domain density is over 50% in the case of about 51% of the trade unions for which data are available. About 35% of the unions attract 70% or more of the active employees covered by their sectoral domain. Around 19% of the trade unions record a sectoral domain density lower than 15%, and about 30% record a sectoral domain density of in between 15% and 50%. In this context it should be noted that a more appropriate measure of the relationship between the trade unions' overall domain density and their sectoral domain density would also relate to the union membership domain patterns (see Figure 4). For unions with a membership domain congruent or sectionalist with regard to the sector, domain density and sectoral domain density are equal. This means that only for unions with a domain which overlaps, or sectionalistically overlaps with regard to the sport and active leisure sector, it

is reasonable to compare domain density and sectoral domain density when assessing whether the sector under examination is a stronghold of the relevant unions or not. Such a measure, adjusted for domain patterns, corroborates and accentuates the above finding, according to which the trade unions' density in the sport and active leisure sector tends to be lower compared with their overall domain density. Taking another very tentative measure – that is the median – into account reveals the same result: The median of the trade unions' overall domain densities (54%) slightly exceeds that of their sectoral domain densities (51%), when taking all trade unions with available data into account, irrespective of their membership domain patterns relative to the sector.

As for those few trade unions for which figures for both (sectoral domain density and domain density on aggregate) are recorded, the same tendency can be revealed: There are several trade unions with an aggregate density higher than (or equal to) sectoral domain density, whereas no union can be found showing the reverse relationship between the two densities. This result confirms the above finding according to which the trade unions' sectoral densities tend to fall short of their overall domain densities. However, again, it is important to note that for most unions no density data are available. Moreover, with regard to density figures, it appears from Table 8 that trade unions in Austria, Denmark, Germany, Slovenia, Sweden and the UK are over represented, while data for unions of some other countries are (almost) completely lacking. In line with this country-related bias, it appears to be likely that unions with relatively high density rates are over represented in this study, since these countries – with the exception of the UK – usually tend to record relatively high associational density rates; furthermore, in the case of the UK, all of the small, sector-specific trade unions listed record extraordinarily high density rates, apparently ensuing from their narrow membership domains which are well-tailored to a small and specific group, typical for the professional sport sector.

Overall, despite the fact that bipartite labour relations within the sport and active leisure sector are still poorly developed in many Member States, density rates in the sector tend – as far as the data collected show – to be relatively high. This is tentatively indicated by a median of the trade unions' sectoral domain densities as high as 51%. However, it is reasonable to assume that this measure may be even strongly biased, so that an appropriate assessment of the sector unions' overall strength in terms of density is hardly possible. Despite the sector's highly fragmented associational landscape on the labour side, one reason for relatively high union density rates may be found in the fact that the numerous small occupational unions (in particular, professional sport unions) within the sector have managed to align their policy of interest representation to the very particular and usually homogeneous interests of their (potential) members, which tends to help in the recruitment of members. Apart from that, it is important to note that high densities of individual (small) trade unions in a fragmented and pluralistic system of interest representation do not necessarily allow inferences about the unionisation rates among the sector's workforce. Conversely, unionisation rates among the entire sector's employees are even presumed to be relatively low, given the high incidence of the various forms of non-standard employment and the small average size of the companies in the sector - factors which are usually obstructive to high unionisation rates.

#### Employer organisations

Table 9 and Table 10 present the membership data for the employer organisations in the sport and active leisure sector. As in the trade union side, not all sector-related employer organisations are documented in the 27 countries under consideration. In Cyprus, the Czech Republic, Estonia, Lithuania, Luxembourg, Malta and Slovakia no sector-related employer organisation matching at least one of the two criteria for inclusion (see above) has been identified, while in the remaining 20 Member States at least one sector-related employer organisation could be found. In 12 of the latter group of countries, there is at least one employer/ business organisation which is not a party to collective bargaining (see Table 10). They are classified here as social partner organisations

only due to their affiliation to at least one of the sector-related European-level employer organisations considered in this study. In at least 14 of the 20 countries which record one or more sector-related employer/ business organisations, at least one of them is engaged in sector-related collective bargaining. This vagueness of this statement results from the fact that complete information on their collective bargaining involvement is not available. However, generally, business interest organisations may also deal with interests other than those related to industrial relations. Organisations specialised in matters other than industrial relations are commonly defined as 'trade associations' (see TN0311101S). Such sector-related trade associations also exist in the sport and active leisure sector. In terms of their *national* scope of activities, all the associations which are not involved in collective bargaining according to Table 10 either primarily, or exclusively, act as trade associations in their country. Put very simply, trade associations' main reference is the market of goods and services (where business has interests in relation to customers and suppliers) rather than the labour market. In this sense, the numerous non-profit organisations in the sport and active leisure sector can also be subsumed under the category of 'trade association'. It is only the conceptual decision to include all associational affiliates to EPFL, ECA, EC-OE, EASE and EHFA, regardless of whether they have a role in national bargaining, which gives them the status of a social partner organisations within the framework of this study.

	Employer	Domain	Membership								
	organisation	coverage <sup>a</sup>	Туре	Companies	in sector	Employees	in sector				
AT	ÖFBL	S	compulsory	20	20	978	978				
BE	BBF&W	S	voluntary	150-200	150-200	n.a.	n.a.				
BE	Sociare	SO	voluntary	n.a.	400–500	17,000– 20,000	2,000– 2,500				
BE	Cessoc	SO	voluntary	1200-1300	300-400	15,000– 18,000	2,000– 2,500				
BE	Pro League	S	mixed	16	16	550	550				
BE	National Football League	S	mixed	18	18	300-400	300-400				
BE	Volleyleague	S	mixed	10	10	100-120	100-120				
BE	BFNO	S	voluntary	35–40	35–40	n.a.	n.a.				
BG	BPFL	S	voluntary	48	48	960	960				
BG	BAHF	S	voluntary	30	30	500	500				
CY	none										
CZ	none										
DE	DSSV	S	voluntary	2,000	2,000	100,000	100,000				
DE	VDF	S	voluntary	n.a.	n.a.	n.a.	n.a.				
DK	Divisionsfore	S	voluntary	60	60	n.a.	n.a.				

Table 9: Domain coverage and membership of employer/ businessorganisations in sport and active leisure, 2008–2010

	ningen						
DK	DLG*	SO	voluntary	250	22	n.a.	n.a.
DK	GLS-A*	SO	voluntary	14,000	70	24,000	1,000
DK	Dansk Erhverv	SO	voluntary	20,000	95	310,000	3,200
EE	no						
ES	ANETA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
ES	FNEID	S	voluntary	n.a.	11,000	n.a.	85,000
ES	LFP	S	voluntary	n.a.	n.a.	n.a.	n.a.
ES	ACB	S	voluntary	18	18	1,000	1,000
ES	ASOBAL	S	voluntary	16	16	n.a.	n.a.
ES	LNFS	S	voluntary	35	35	350	350
ES	ECP	S	voluntary	5	5	130	130
FI	PALTA*	0	voluntary	1,700	78	140,000	1,030
FI	MARA*	0	voluntary	2,400	355	60,000	10,500
FI	SKY	S	voluntary	100	100	450	450
FI	Veikkausliiga	n.a.	voluntary	n.a.	n.a.	n.a.	n.a.
FR	COSMOS*	С	voluntary	4,494	4,494	25,000	25,000
FR	CNEA*	S	voluntary	n.a.	n.a.	n.a.	n.a.
FR	GERF*	S	voluntary	n.a.	n.a.	n.a.	n.a.
FR	SNELM*	S	voluntary	3,000	3,000	12,000	12,000
FR	UCPF	S	voluntary	42	42	n.a.	n.a.
FR	UCPR	S	voluntary	30	30	n.a.	n.a.
FR	UCPB	S	voluntary	34	34	n.a.	n.a.
FR	UCPH	S	voluntary	34	34	n.a.	n.a.
FR	UCPVB	S	voluntary	28	28	n.a.	n.a.
FR	U2 C2F	S	voluntary	n.a.	n.a.	n.a.	n.a.
GR	ESAKE	S	voluntary	n.a.	n.a.	n.a.	n.a.
GR	SuperLeague	S	voluntary	n.a.	n.a.	n.a.	n.a.
GR	League 2&3	S	voluntary	n.a.	n.a.	n.a.	n.a.
GR	SETEYD	S	voluntary	32	32	140	140
HU	MFSZ	SO	voluntary	21	21	2,236	2,236
IE	ILAM*	S	voluntary	220	220	n.a.	n.a.
IE	IBEC*	0	voluntary	7,500	n.a.	n.a.	n.a.

IT	FIIS	S	voluntary	n.a.	n.a.	n.a.	n.a.
IT	FIAF	S	voluntary	n.a.	n.a.	n.a.	n.a.
п	FIPE	S SO	voluntary	110,000	5,720	400.000	n.a.
п	LNP A	S	voluntary	20	20	n.a.	n.a.
IT	Lega Pro	S S	voluntary	90	90	n.a.	n.a.
IT	ANAGT*	S	voluntary	n.a.	n.a.	n.a.	n.a.
п	UNAGT- AGIT*	S	voluntary	n.a.	n.a.	n.a.	n.a.
ІТ	ASSOGALO PPO	S	voluntary	n.a.	n.a.	n.a.	n.a.
ΙТ	FEDERIPPO DROMI*	S	voluntary	12	12	n.a.	n.a.
IT	Lega Basket	S	voluntary	16	16	n.a.	n.a.
IT	UNI*	S	voluntary	n.a.	n.a.	n.a.	n.a.
LT	no						
LU	no						
LV	LFVVNA	SO	voluntary	14	12	408	353
МТ	no						
NL	WOS*	S	voluntary	100	100	4,000	4,000
NL	FBO*	S	voluntary	36	36	1250	1250
NL	VPW	S	voluntary	3	3	128	128
NL	VeBon*	S	voluntary	100	100	150-300	150-300
NL	Eredivisie*	S	n.a.	n.a.	n.a.	n.a.	n.a.
NL	Fit!vak	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
PL	PZFW	S	voluntary	126	126	n.a.	n.a.
PL	Ekstraklasa SA	S	compulsory	16	16	n.a.	n.a.
PT	LPFP	S	voluntary	32	32	2,000	2,000
PT	APECATE	SO	voluntary	105	55	n.a.	n.a.
PT	FGP	S	voluntary	n.a.	n.a.	n.a.	n.a.
PT	AGAP	S	voluntary	n.a.	n.a.	n.a.	n.a.
RO	LPF	S	voluntary	n.a.	n.a.	n.a.	n.a.
SE	Arbetsgivarall iansen*	SO	voluntary	3,000	1,200	25,000	7,000
SE	FRISK*	S	voluntary	55	55	3500	3,500

SE	IDEA*	SO	voluntary	1,000	30	10,000	n.a.
SE	Almega*	SO	voluntary	2,087	29	64,000	1,010
SE	SEF	S	voluntary	32	32	704	704
SE	SLA*	SO	voluntary	4,000	400	25,000	2,500
SI	Union 1.SNL	S	voluntary	10	10	50	50
SK	no						
UK	SkillsActive*	0	voluntary	6,262	6,211	n.a.	n.a.
UK	FIA*	SO	voluntary	n.a.	2,900	n.a.	120,000
UK	Premier League*	S	voluntary	20	20	n.a.	n.a.
UK	Football Leage*	S	voluntary	72	72	6,000	6,000
UK	SPL	S	voluntary	12	12	n.a.	n.a.
UK	NTF	S	voluntary	520	520	7,300	7,300
UK	ECB	S	voluntary	18	18	n.a.	n.a.

\* = Domain overlap with other sector-related employer/ business organisation(s)

 $a^{a}$  = domain coverage: C = Congruence; O = Overlap; SO = Sectional Overlap; S = Sectionalism

n.a. = not available

## Table 10: Density, collective bargaining, consultation and affiliations of employer/business organisations in sport and active leisure, 2008–2010

	Employer organisation	-			<b>ity (%)</b> n; S = in.		;; SD	Collective bargaining	Consultation	<i>National</i> and European affiliations <sup>a</sup>
		Cor	npan	ies	En	nploye	es			
		D	S	SD	D	S	SD			
AT	ÖFBL	100	1	100	100	10	100	yes	yes <sup>b</sup>	EPFL, UEFA
BE	BBF&W	n.a.	5– 7	n.a.	n.a.	10– 25	n.a.	yes	yes	<i>UNIZO</i> ; EHFA, EASE
BE	Sociare	90– 100	10 _ 25	91– 100	90– 100	10– 25	91- 100	yes	yes	CEDAG
BE	Cessoc	90– 100	10 _ 25	91– 100	90– 100	10– 25	91- 100	yes	yes	CEDAG
BE	Pro League	100	0– 9	100	100	0–9	100	yes	yes	EPFL
BE	National	100	0–	100	100	0–9	100	yes	yes	

	Football		9							
	League									
			0–							
BE	Volleyleague	100	9	100	100	0–9	100	yes	yes	
		76–	0-	76–	76–		76–	b		
BE	BFNO	90	9	90	90	0–9	90	yes <sup>b</sup>	yes	UNIZO; EC-OE
B G	BPFL	n.a.	4	n.a.	n.a.	15	n.a.	no	yes	EPFL
B G	BAHF	n.a.	0– 9	n.a.	n.a.	0–9	n.a.	no	no	EHFA, (EASE)
CY	no									
CZ	no									
DE	DSSV	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	yes	BDA; EHFA, (EASE)
DE	VDF	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	EHFA, (EASE)
D K	Divisionsforen ingen	100	2	100	n.a.	n.a.	n.a.	yes	yes	EPFL
D K	DLG*	n.a.	1	22	n.a.	n.a.	n.a.	yes	yes	DA
D K	GLS-A*	20	2	n.a.	n.a.	5	n.a.	yes	yes	
DK	Dansk Erhverv	17	3	25	45	15	36	yes	yes	DA; EuroCommerce , Eurochambres, (EHFA), (EASE)
EE	no									
ES	ANETA	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	EC-OE
ES	FNEID	n.a.	71	n.a.	n.a.	84	n.a.	yes	yes	<i>CEOE</i> ; EASE, EOSE, EFHA
ES	LFP	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	yes	EPFL
ES	ACB	n.a.	0	n.a.	n.a.	1	n.a.	yes	yes	ULEB
ES	ASOBAL	n.a.	0	n.a.	n.a.	n.a.	n.a.	yes	yes	
ES	LNFS	n.a.	0	n.a.	n.a.	0	n.a.	yes	no	UEFA
ES	ECP	n.a.	0	n.a.	n.a.	0	n.a.	yes	no	
FI	PALTA*	n.a.	3	3	n.a.	8	8	yes	yes	EK; COESS
FI	MARA*	20	15	15	20	78	78	yes	yes	EK
FI	SKY		4			3		-		
ГІ	SNI	n.a.	4	n.a.	n.a.	3	n.a.	no	no	EHFA, (EASE)

			n.a							
FI	Veikkausliiga	n.a.	п.а	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	EPFL
FR	COSMOS*	n.a.	15	n.a.	n.a.	25	n.a.	yes	yes	EASE
FR	CNEA*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	yes	EASE
FR	GERF*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	yes	EHFA, (EASE), (EC-OE)
FR	SNELM*	n.a.	10	n.a.	n.a.	12	n.a.	no	no	<i>CGPME</i> ; EC- OE
FR	UCPF	100	0	100	100	n.a.	100	yes	yes	<i>(CGPME)</i> ; EPFL, (EASE)
FR	UCPR	100	0	100	100	n.a.	100	yes	yes	(EASE)
FR	UCPB	100	0	100	100	n.a.	100	yes	yes	(EASE)
FR	UCPH	100	0	100	100	n.a.	100	yes	yes	(EASE)
FR	UCPVB	100	0	100	100	n.a.	100	yes	yes	(EASE)
FR	U2 C2F	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	yes	(EASE)
G R	ESAKE	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	no	
G R	SuperLeague	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	no	EPFL
G R	League 2&3	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	no	
G R	SETEYD	51– 75	0– 9	51– 75	51– 75	0–9	51– 75	no	yes	EC-OE
H U	MFSZ	n.a.	0	n.a.	n.a.	10	n.a.	yes	yes	ESPA
IE	ILAM*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	yes	EC-OE, EASE, EHFA
IE	IBEC*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	yes	EuroCommerce
ІТ	FIIS	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	n.a.	Confcommercio
ІТ	FIAF	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	yes	EHFA, EAFF, ENSSEE, CESS, (EASE)
IT	FIPE	48	22	n.a.	60	n.a.	n.a.	yes	n.a.	HOTREC
IT	LNP A	100	0	100	n.a.	n.a.	n.a.	yes	yes	EPFL, UEFA
IT	Lega Pro	n.a.	0	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	EPFL, UEFA
ІТ	ANAGT*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	yes	

	UNAGT-		n.a							
IT	AGIT*	n.a.		n.a.	n.a.	n.a.	n.a.	yes	n.a.	
IT	ASSOGALO PPO	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	n.a.	
IT	FEDERIPPO DROMI*	n.a.	0	n.a.	n.a.	n.a.	n.a.	yes	n.a.	
IT	Lega Basket	100	0	100	n.a.	n.a.	n.a.	yes	n.a.	
IT	UNI*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	yes	n.a.	
LT	no									
LU	no									
LV	LFVVNA	19	2	17	37	9	34	no	yes	<i>LDDK</i> ; EHFA, (EASE)
M T	no									
NL	WOS*	91– 100	2	91– 100	91– 100	8	91– 100	yes	no	<i>VNO-NCW</i> ; EASE
NL	FBO*	100	1	100	89	2	89	yes	no	<i>VNO-NCW</i> ; EPFL
NL	VPW	100	0	100	100	0	100	yes	no	
NL	VeBon*	51– 75	2	51– 75	51– 75	0	51– 75	no	yes	EC-OE
NL	Eredivisie*	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	n.a.	EPFL
NL	Fit!vak	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	EHFA, (EASE)
PL	PZFW	6	0	6	n.a.	n.a.	n.a.	no	yes	EHFA, EFCA, (EASE)
PL	Ekstraklasa SA	100	0	100	100	n.a.	100	no	yes	EPFL
РТ	LPFP	100	2	100	100	16	100	yes	yes	EPFL
PT	APECATE	n.a.	3	n.a.	n.a.	n.a.	n.a.	no	n.a.	EC-OE, EFAPCO
PT	FGP	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	n.a.	EHFA, (EASE)
PT	AGAP	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	n.a.	EHFA, (EASE)
R O	LPF	n.a.	n.a	n.a.	n.a.	n.a.	n.a.	no	yes	EPFL
SE	Arbetsgivarall iansen*	41	20	29	71	23	64	yes	yes	EASE

SE	FRISK*	11	1	11	32	11	32	yes	yes	EHFA, (EASE)
SE	IDEA*	1	1	n.a.	10	n.a.	n.a.	yes	yes	
SE	Almega*	5	1	6	14	3	9	yes	yes	Svenskt Näringsliv
SE	SEF	100	1	100	90– 100	2	90– 100	yes	yes	<i>Arbetsgivallians en</i> ; EPFL
SE	SLA*	10– 25	0– 9	76– 90	10– 25	0–9	76– 90	yes	no	Svenskt Näringsliv; GEOPA
SI	Union 1.SNL	100	0	100	50	2	50	no	yes	EPFL
SK	no									
U K	SkillsActive*	10– 25	10 _ 25	10– 25	n.a.	n.a.	n.a.	no	yes	EASE, EHFA, EOSE
U K	FIA*	60	10 _ 25	60	60	26– 50	60	no	yes	EHFA, (EASE)
U K	Premier League*	100	0– 9	100	100	0–9	100	yes	yes	EPFL
U K	Football Leage*	100	0– 9	100	100	0–9	100	yes	yes	EPFL
U K	SPL	100	0– 9	100	100	0–9	100	no	yes	EPFL
U K	NTF	93	0– 9	93	96	0–9	96	yes	yes	ETF
U K	ECB	100	0– 9	100	100	0–9	100	yes	yes	

\* = Domain overlap with other sector-related employer/ business organisation(s)

<sup>a</sup> = National affiliations put in italics; for the national level, only cross-sectoral (i.e. peak-level) associations are listed; for the European level sectoral associations only; affiliation put in parenthesis means indirect affiliation via higher- or lower-order unit.

<sup>b</sup> = indirect involvement via higher-order unit

n.a. = not available

Note: The figures have been rounded in all cases. Densities reported as 0% hence refer to a figure lower than 0.5%.

Of the 83 employer/business organisations listed in Tables 9 and 10, at least 22 organisations belong to this group, while for five organisations no information about their engagement in sector-related collective bargaining is available. In five of the 20 countries where sector-related employer/ business organisations exist, only one single organisation (in the meaning of a social partner organisation as defined before) has been established. Thus, as on the trade union side, pluralist associational systems also prevail on the employer side. This is in line with the fact that the number of sector-related employer/ business organisations comes close to the number of sector-related trade unions.

With regard to the employer/business organisations' membership domains, they tend to be at least as narrow as those of the trade unions. Some 5% and 17.5%, respectively, of the associations for which related information is available rest on overlapping and sectionalistically overlapping domains relative to the sector. Only one of these organisations, namely Ireland's IBEC, has a domain which is cross-sectoral. Alternatively, most cases of domain overlaps (in the case of organisations with domains either overlapping or sectionalistically overlapping relative to the sector) are caused by coverage of the broader services sector (as is the case of PALTA and MARA of Finland, Almega of Sweden and – with some limitation – Dansk Erhverv of Denmark) or the broader health, fitness, recreation and tourism sector (or part of it). Overlaps of the latter kind can be found, in particular, in Belgium (Sociare and Cessoc), Italy (FIPE), Portugal (APECATE) and the UK (SkillsActive and FIA). There are also a few employer/business organisations whose domain is focused on a very particular segment of the economy transversally crossing the sport and active leisure sector. Such organisations with a domain sectionalistically overlapping with regard to the sector then cover the spa sector (such as Hungary's MFSZ), the gardening sector (such as Denmark's DLG and GLS-A) and the entire non-for-profit sector (as is the case of Sweden's IDEA).

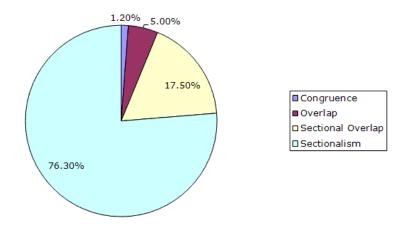
Sectionalism is mainly caused by domain demarcations which focus on particular disciplines of professional sport, such as:

- football (see Austria's ÖFBL, Belgium's Pro League and National Football League, Bulgaria's BPFL, Denmark's Divisionsforeningen, France's UCPF, Germany's DFL, Greece's SuperLeague and League 2&3, Italy's LNP A and Lega Pro, the Netherland's FBO and Eredivisie, Poland's Ekstraklasa SA, Portugal's LPFP, Romania's LPF, Slovenia's Union 1.SNL, Spain's LFP and LNFS, Sweden's SEF and the UK's Premier League, Football League and SPL);
- basketball (see ESAKE of Greece, Lega Basket of Italy and ACB of Spain);
- cycling (see VPW of the Netherlands and Spain's ECP) and other professional team sports.

Less prominently, sectionalism ensues from domains covering sport and fitness facilities (for example DSSV of Germany, ILAM of Ireland and FNEID of Spain) and outdoor activities (for example BFNO of Belgium, SETEYD of Greece and VeBon of the Netherlands). Due to this high fragmentation of the national systems of employer organisations within the sector in some countries (particularly Belgium, France, Italy, Spain and the UK), in that several distinct organisations each specialising in narrowly defined sport activities exist, the vast majority of the associations (76.3%) have a membership domain which is sectionalist relative to the sector.

Only one organisation (COSMOS of France) shows a membership domain which is more or less congruent with the sector definition (1.2%). This means that the domain of this organisation largely focuses on the sport and active leisure sector as defined for the purpose of this study. COSMOS is a 'general' employer organisation within the field of sport and active leisure and thus its domain is not specifically focused on either disciplines or kind of service provision.

## Figure 5: Distribution of membership domain patterns of sector-related employer organisations (N=80)



#### Source: EIRO country reports

## Figure 5: Distribution of membership domain patterns of sector-related employer organisations (N=80)

One employer organisation each of Austria (ÖFBL) and Poland (Extraklasa SA), as well as three of Belgium (Pro League, National Football League and Volleyleague) are at least partially based on obligatory membership. This is to subject the professional sport clubs in certain sport disciplines, in particular professional football, to the respective national licence system, as a prerequisite for them to obtain eligibility for participating in their respective professional sport leagues.

In those countries with a pluralist structure in relation to employer organisations, these associations have usually managed to arrive at non-competing relationships. The exception here would seem to be Finland's PALTA and MARA and France's GERF and SNELM, the latter allegedly not recognising the representativeness of each other. According to EC-OE, this conflict was solved in 2010, when a final judgment established that GERF was effectively a member of SNELM. GERF was eventually liquidated in 2012. Generally speaking, though, the activities of most associations are complementary to each other as a result of inter-associational differentiation by either membership demarcation, as is the case of Belgium, Denmark (partly), Germany, Greece, Italy (partly), Poland, Portugal, Spain and the UK (partly); or functions and tasks, as is the case of Denmark (partly), Finland, France, Ireland, Italy (partly), the Netherlands, Sweden and the UK (partly).

As the figures on density show (Table 10), membership strength, in terms of companies, widely varies with regard to both the membership domain in general and the sector-related densities. The same holds true of the densities in terms of employees. Generally, both the domain and the sectoral domain densities of companies tend to be lower than the corresponding densities in terms of employees. This indicates a higher propensity of the larger companies to associate, as compared with their smaller counterparts. In general, overall densities of the employer/business organisations in the sector tend to be higher than trade union densities (see above). Some 76% and 83%, respectively, of the associations for which related data are available, register a sectoral domain density higher than 50% in terms of companies and employees.

However, although at first glance density rates among the sector-related employer/ business organisations appear to be high, it would be wrong to infer from these findings that in the overall sport and active leisure sector the employers are generally well organised. This is, firstly, because for the vast majority of organisations in the vast majority of countries no or only incomplete density data are available. Secondly, it appears that relatively small associations representing the well-organised professional sport segments within the overall sector are overrepresented in the data set, while for the (larger) employer/ business organisations in the other segments of the sector almost no comparable data are available. When looking at the generally very low sector densities in terms of both companies and employees of those organisations which display high sectoral domain densities, it becomes clear that most of these organisations are very small and play only a minor part within the entire sport and active leisure sector in each Member State. Their high *sectoral domain* density figures indicate a strong presence only within their often very small membership domain, as is frequently the case of football club associations and other professional sport associations, while they represent - in quantitative terms - only a miniscule minority of the sector's companies and employees. Thirdly, individual associations' high domain or sectoral domain density data in terms of companies and employees do not allow for conclusions about how well the employers of the entire sector are generally organised, unless these associations (together) cover major part of the sector of a certain country (in other words, their aggregate *sectoral* density in terms of companies and employees is high). It becomes apparent from the sector density data of the employer/ business organisations, as far as they are available, that – with the exception of Finland's MARA and Spain's FNEID – no organisation covers the major part of the sector (in terms of either companies or employees) in any country. Thus, it cannot be inferred from the available data set that - on the employer side - the sector displays a high level of organisation across the Member States. Rather, as indicated by the European Commission's White Paper on Sport, the contrary appears to be more likely.

#### **Collective bargaining and its actors**

Table 8 lists all the trade unions engaged in sector-related collective bargaining. Despite numerous cases of inter-union domain overlap and of unclear domain demarcation, in only three countries (Belgium, France and Italy) inter-union rivalry and competition for bargaining capacities have been identified. In the case of the sector-related employer organisations, competition over collective bargaining capacities has been reported only from France and, to a lesser degree, from Finland. In the case of France, GERF and SNELM are struggling for recognition as exclusive industrial relations actors within the leisure sub-sector.

The data presented in Table 11 provide an overview of the system of sector-related collective bargaining in the 27 countries under consideration. The importance of collective bargaining as a means of employment regulation is measured by calculating the total number of employees covered by collective bargaining as a proportion of the total number of employees within a certain segment of the economy (Traxler et al., 2001). Accordingly, the sector's rate of collective bargaining coverage is defined as the ratio of the number of employees covered by any kind of collective agreement to the total number of employees in the sector.

-			0 0 0 0
	CBC (%) (estimates)	Share of MEB in total CBC (%) (estimates)	Extension practices <sup>a</sup>
AT	n.a.	100	0
BE	90–95	MEB prevailing	2
BG	0	n/a	n/a

 Table 11: System of sectoral collective bargaining (2009–2010)

			,
CY	0	n/a	n/a
CZ	0	n/a	n/a
DE	5–10	MEB prevailing	0
DK	n.a.	MEB prevailing	0
EE	n.a.	0	n/a
ES	98	~95	2
FI	60	MEB prevailing	2
FR	almost 100	almost 100 <sup>b</sup>	2
GR	n.a.	n.a.	0
HU	3	n.a.	0
IE	n.a.	n.a.	0
IT	almost 100	MEB prevailing	(2)
LT	0	n/a	n/a
LU	~10	0	n/a
LV	0	n/a	n/a
МТ	n.a.	0	n/a
NL	at least 13	100	0
PL	n.a.	0	n/a
РТ	at least 16	97	2
RO	100 <sup>c</sup>	100 <sup>b</sup>	2
SE	40–50	~90	1
SI	0	n/a	n/a
SK	1-2	0	n/a
UK	19	almost 100	0

CBC = collective bargaining coverage: employees covered as a percentage of the total number of employees in the sector

MEB = multi-employer bargaining relative to single-employer bargaining

Extension practices (including functional equivalents to extension provisions, i.e. obligatory membership and labour court rulings):

 $a^{a} = 0 = no practice, 1 = limited/exceptional, 2 = pervasive. Cases of functional equivalents are put in parentheses.$ 

<sup>b</sup> = complemented by single-employer bargaining

<sup>c</sup> = national collective agreement

n.a. = not available

n/a = not applicable

To delineate the bargaining system, two further indicators are used: The first indicator refers to the relevance of multi-employer bargaining, compared with single-employer bargaining. Multi-employer bargaining is defined as being conducted by an employer organisation on behalf of the employer side. In the case of single-employer bargaining, the company, or its divisions, is the

party to the agreement. This includes the cases where two or more companies jointly negotiate an agreement. The relative importance of multi-employer bargaining, measured as a percentage of the total number of employees covered by a collective agreement, therefore provides an indication of the impact of the employer organisations on the overall collective bargaining process.

The second indicator considers whether statutory extension schemes have been applied to the sector. For reasons of brevity, this analysis is confined to extension schemes which widen the scope of a collective agreement to employers not affiliated to the signatory employer organisation; extension regulations targeting the employees are therefore not included in the research. Regulations concerning the employees are not significant to this analysis for two reasons. On the one hand, extending a collective agreement to the employees who are not unionised in the company covered by the collective agreement is a standard practice of the ILO, aside from any national legislation. Secondly, employers have good reason to extend a collective agreement concluded by them, even when they are not formally obliged to do so; otherwise, they would set an incentive for their workforce to unionise.

In comparison with employee-related extension procedures, schemes that target the employers are far more significant for the strength of collective bargaining in general, and multi-employer bargaining in particular. This is because the employers are capable of refraining from both joining an employer organisation and entering single-employer bargaining in the context of a purely voluntaristic system. Therefore, employer-related extension practices increase the coverage of multi-employer bargaining. Moreover, when it is pervasive, an extension agreement may encourage more employers to join the controlling employer organisation; such a move then enables them to participate in the bargaining process and to benefit from the organisation's related services in a situation where the respective collective agreement will bind them in any case (Traxler et al, 2001).

#### Collective bargaining coverage

Owing to the complex organisational structure of the sport and active leisure sector and the lack of strong, well established social partners within the sector in many countries, industrial relations tend to be relatively poorly developed in the sector across the Member States. Where they have been established, they frequently cover only particular niches of the sector. Hence, for several countries it has proved difficult or impossible even to estimate roughly the collective bargaining coverage rate of the entire sector. Accordingly, for seven countries (Austria, Denmark, Estonia, Greece, Ireland, Malta and Poland) the sector's collective bargaining coverage remains unknown, as none of the social partners contacted could provide an estimate for the entire sport and active leisure sector. Moreover, for two countries (the Netherlands and Portugal), only minimum rates can be indicated very tentatively, which may, however, lie far below the actual rates. Only five (Belgium, France, Italy, Romania and Spain) of the 20 countries, for which related data are available, record a very high or even full coverage rate of more than 90%. Adversely, there are seven countries with low or very low collective bargaining coverage rates of less than 20% as well as six countries (Bulgaria, Cyprus, the Czech Republic, Latvia, Lithuania and Slovenia) without any bargaining activities related to the sector. A third group of countries consisting only of Finland and Sweden records sector-related collective bargaining at a medium level, with bargaining coverage rates of between 40% and 60%. One can infer from these findings that in about one out of five Member States the sector's industrial relations structures are wellestablished, while they appear to be underdeveloped (and in some cases even virtually non existent) in at least half of the countries. Looking at the six countries where sector-related collective bargaining is completely absent, it is noticeable that they all form part of the group of the 2004/7 accession countries.

In most of the countries with available information, several factors which sometimes interact with each other account for the (relatively) high coverage rates:

- the predominance of multi-employer bargaining (Belgium, Finland, France, Italy, Romania, Spain and Sweden);
- high density rates of the trade unions and/ or employer organisations (Belgium);
- the existence of pervasive extension practices, such as in Belgium, Finland, France, Romania and Spain.

Single-employer bargaining arrangements in the sector are almost the only type of bargaining in Estonia, Luxembourg, Malta, Poland and Slovakia. As far as information about this is available, collective bargaining coverage tends to be very low in these countries.

In those countries with prevalent multi-employer settlements in the sector, the use of extension practices is often significant. Pervasive extension practices in the sport and active leisure sector are reported for several countries (see Table 11). A functional equivalent to statutory extension schemes can be found in Italy. According to the country's constitution, minimum conditions of employment must apply to all employees. The country's labour court rulings relate this principle to the multi-employer agreements, to the extent that they are regarded as generally binding.

#### Participation in public policymaking

Interest associations may partake in public policy in two basic ways:

- they may be consulted by the authorities on matters affecting their members;
- they may be represented on 'corporatist', in other words tripartite, committees and boards of policy concertation.

This study considers only cases of consultation and participation which explicitly relate to sectorspecific matters. Consultation processes are not necessarily institutionalised and, therefore, the organisations consulted by the authorities may vary according to the issues to be addressed and also over time, depending on changes in government. Moreover, the authorities may initiate a consultation process on occasional rather than a regular basis. Given this variability, in Table 8 and Table 10 only those sector-related trade unions and employer organisations are flagged that are *usually* consulted.

#### Trade unions

Some trade unions are regularly consulted by the authorities in at least 18 of the 23 countries where one or more sector-related trade unions are recorded. Three countries cite a lack of regular consultation with unions (Germany, Lithuania and Poland), while the consultation practice is not clear for several trade unions in countries such as Cyprus, Denmark, Finland, Greece, Hungary, Italy, Portugal and the UK. Since a multi-union system has been established in 16 out of the 23 countries with sector-related trade unions, one cannot rule out the possibility that the authorities may favour certain trade unions over others, or that the unions compete for participation rights. In half of the countries with a multi-union system where a noticeable practice of consultation is observed, any of the existing trade unions may take part in the consultation process. By contrast, in the other half, comprising Finland, France, Italy, the Netherlands, Portugal, Spain, Sweden and the UK, only part of the sector-related trade unions are usually consulted. Nevertheless, evidence of major inter-union conflicts over participation in public policy matters in the sport and active leisure sector cannot be found in any of the countries under consideration.

#### Employer organisations

Most sector-related employer/ business organisations for which related data are available are involved in consultation procedures. No cases of conflict over participation rights of employer

organisations are reported in countries with multi-organisation systems. In the multi-organisation systems of Belgium, Denmark, Ireland, Poland, Sweden and the UK, where related data of all employer organisations are available, all of the sector's organisations are consulted. Adversely, in the pluralist systems of Bulgaria, Finland, France, Greece, the Netherlands, Spain and Sweden at least one of the employer organisations is regularly consulted, while others are not. However, for many countries with a pluralist system of employer representation, no information about consultation practices is available for at least some of the organisations, so that it remains unclear for these countries whether consultation rights are being attributed to the national organisations in a selective manner or not. In at least 16 of the 19 countries with relevant sector-related social partner organisations on both sides of industry, consultation rights are symmetrically attributed to the two sides of industry, in that at least one organisation on each side is consulted. Adversely, there is at least one country (Germany) where representatives of only one side are consulted. A further quantitative analysis of consultation procedures is difficult due to the incomplete data set.

#### Tripartite participation

Turning from consultation to tripartite participation, the findings reveal that genuinely sectorspecific tripartite bodies have been established in only France and Ireland. Table 12 lists a total of only three bodies. In France, two sector-specific tripartite commissions have been established :

- the CAFEMAS (Centre d'Analyse des Formations, des Emplois et des Métiers de l'Animation et du Sport) ;
- the CFC (Commission Professionnelle Consultative).

Whereas the former deals with the relationship between training, occupations and employment in the sport and recreation industries, the latter exclusively focuses on qualifications. In Ireland, the Irish Sports Council (ISC) established a number of tripartite local sports partnerships to lead a consultative forum which represent the views of all local groups in the sport sector. The main functions of these partnerships are information, education and implementation of plans for long-term local sports development. While the origin of the former tripartite bodies of France is based on statutory provisions, the local sports partnerships in Ireland have been introduced by the ISC as part of the organisation's policy without any legislative initiative. Other bodies listed in some country reports are not taken into account in this study, since they are either bipartite rather than tripartite in terms of composition, or cover broader industries rather than the sport and active leisure sector and thus do not specifically target the sector under consideration.

				ŝ
	Name of the body and scope of activity	Origin	Trade unions participating	Business association s participating
FR	CAFEMAS (Centre d'Analyse des Formations, des Emplois et des Métiers de l'Animation et du Sport) deals with relationship between training, occupation and employment in the sport and recreation industries	Statutory	n.a.	COSMOS, CNEA
FR	Commission Professionnelle Consultative (CPC) des métiers de l'animation et du sport, focuses on qualifications	Statutory	n.a.	n.a.
IE	Local Sports Partnerships, established by the Irish Sports Council (ISC), deal with qualifications and training and is devised to provide information and implement plans for local sports development		n.a.	n.a.

Table 12: Tripartite sector-specific boards of public policy (2009–2010)

### European level of interest representation

At a European level, eligibility for consultation and participation in the social dialogue is linked to three criteria, as defined by the European Commission. Accordingly, a social partner organisation must have the following attributes:

- be cross-industry or relate to specific sectors or categories, and be organised at European level;
- consist of organisations which are themselves an integral and recognised part of Member States' social partner structures and which have the capacity to negotiate agreements, as well as being representative of all Member States, as far as possible;
- have adequate structures to ensure their effective participation in the consultation process.

Regarding social dialogue, the constituent feature is the ability of such organisations to negotiate on behalf of their members and to conclude binding agreements. Accordingly, this section on European associations of the sport and active leisure sector will analyse these organisations' membership domain, the composition of their membership and their ability to negotiate.

As outlined in greater detail below, three sector-related European associations on the employee side (UNI-Europa Sport, EU Athletes and FIFPro) and five on the employer side (EASE, EHFA, EC-OE, EPFL and ECA) are particularly significant in the sport and active leisure sector. Hence, the following analysis will concentrate on these eight organisations, while providing supplementary information on others which are linked to the sector's national industrial relations actors.

### Membership domain

The membership domain of UNI-Europa Sport, as a division of the comprehensive skills and services trade union organisation UNI-Europa, covers the sport and active leisure sector as defined for the pupose of this study and therefore is largely congruent with it. By contrast, the European Elite Athletes Association, whose members form the core of UNI-Europa Sport PRO,

which is the section of UNI-Europa Sport dedicated to professional athletes, represents, as indicated by its name, only part of the sport and active leisure sector. Its domain is therefore sectionalist relative to the sector. The same holds true of FIFPro, which, according to its name and articles of association, represents the professional footballers and thus only a particular segment within the sector under examination.

On the employer side, according to its bye-laws, the membership domain of EASE comprises professional sport, not-for-profit sport and active leisure and can thus be considered as being largely congruent with the sector. EHFA, as an associate member of EASE until 2011, organises only the health and fitness segment of the sector and therefore has a membership domain sectionalist relative to the sector. The same holds true of EC-OE, which represents enterprises in the outdoor leisure sector (whereby one cannot rule out the possibility that some member companies perform activities which lie beyond the scope of this study), the EPFL, as the representative of the professional football leagues in Europe, and the ECA, representing exclusively individual clubs as employers in Europe, but complementing representativeness in those Member States not yet covered by EPFL. While EASE organises only employer organisations, EHFA has a mixed membership structure in that it represents both employer/ business associations and individual companies. Even though not all members of EC-OE could be identified, it appears that this European-level employer organisation gathers only associational members under its umbrella. In the case of EPFL, affiliates are national football leagues, which, however, widely vary in terms of their legal status and competences. In most countries, the EPFL members are associations or association-like bodies acting as an employer representative on behalf of the clubs. However, for instance, in Germany the national football league (DFL) is, in formal terms, a limited company, and its main task is supervise the clubs and enforce the sporting and financial rules (such as licensing), although it may also represent the interests of the clubs at the same time. Yet, as a firm, it is not considered in this study. Finally, as already indicated earlier, all the affiliates to ECA are clubs and as such individual companies.

#### Membership composition

In terms of membership composition, it should be noted that the countries covered by UNI-Europa Sport, EU Athletes, FIFPro, EHFA and ECA exceed the 27 countries examined in this study. However, the report will consider only the members from the 27 Member States. EASE, EC-OE and EPFL have, in any case, only members of the EU 27. For UNI-Europa Sport, EU Athletes and FIFPro, Table 13 documents a list of membership of sector-related trade unions drawn from the country reports. Accordingly, for the three European-level labour organisations at least one direct affiliation is recorded in 15, 14 and 19 countries, respectively. Multiple memberships occur in particular with regard to UNI Europa Sport, whereby in some cases it remains unclear whether the affiliation refers to the sport division or any other division of UNI-Europa. Regarding EU Athletes, there are only three countries (Italy, Spain and the UK) recording more than one affiliation to this organiation. According to its Articles of Association, FIFPro restricts membership to only one professional footballers' association per country, which prevents multiple membership in principle (in the case of the UK, two associations are admitted, one each for the English and the Scottish football league). On aggregate, UNI-Europa Sport counts 36 direct sector-related affiliations from the countries under examination.

	UNI-Europa (Sport)	EU Athletes <sup>a</sup>	FIFPro
AT	GdG-KMSfB*, (VdF*), GPA-djp		VdF*
BE	ACV-Sporta*, BBTK- SETCA*, ABVV- FGTB*, ACLVB- CGSLB*, CNE*	ACV-Sporta*	ACV-Sporta*
BG			ABF
СҮ			PFA**
CZ			
DE	Ver.di*, Sp.I BB	Sp.I BB	
DK	3F*, HK Privat*, (HS)	HS	Spillerforeningen*
EE			
ES	FeS-UGT*, FSC- CCOO*, (AJBM*), (ABP*), (AJFS*), (ACP*)	AJBM*, ABP*, AJFS*, ACP*	AFE*
FI	PAM*, ERTO, (SJ**),	SJ**	JP**
FR	F3C-CFDT*, CGT*, SNEPAT-FO*, UNSA*, (SNB*)	SNB*	UNFP*
GR	(PSAK*)	PSAK*	PSAP*
HU			HLSZ
IE	SIPTU*, (IRUPA*), Mandate*	IRUPA*	PFAI*
ІТ	SLC-CGIL*, FISASCAT-CISL*, UILCOM*, FISTEL- CISL*, (AIPAV), (AIR*), (GIBA*)	AIPAV, AIR*, GIBA*	AIC*
LT	SPS	SPS	
LU	OGBL*		
LV			
МТ	GWU*		
NL	FNV Sport*, VVCS*, (NL Sporter)	NL Sporter	VVCS*

# Table13: UNI-Europa Sport, EU Athletes and FIFPro Membership (2009– 2010)<sup>+</sup>

PL			PZP
PT			SJPF*
RO			AFAN
SE	Unionen*, Fastighets*, AHT*, (SICO*)	SICO*	SFS*
SI	(SSS)	SSS	SPINS
SK			
UK	Unison*, Unite*, GMB*, Prospect*, (PPF***), (PFA*), (PFAS), (PCA*), (RPA*), (WRPA*)	PPF***, (PFA*), (PFAS), PCA*, RPA*, (WRPA*)	PFA*, PFAS

+ = Membership list confined to the sector-related employee interest associations of the countries under consideration; organisation put in brackets means indirect affiliation via higher-order unit. In a joint FIFPro/EU Athletes statement, as of 16 November 2012, a list of additional athlete trade unions affiliated to either FIFPro or EU Athletes was provided. This list includes: CAFH of the Czech Republic, GOAL and VDV of Germany, AJFSF of Spain, PROVALE and UNCP of France, HPVPA of Greece, GPA of Ireland, LKPS of Lithuania, LTUST of Latvia, MFPA of Malta and APFS of Slovakia. However, these organisations have not been taken into account in this study, because they were not yet affiliated to FIFPro or EU Athletes at the time of observation or do not represent employees (as is the case of Ireland's GPA). Moreover, UNI-Europa provided, in December 2012, a list of members active in the active leisure sub-sector not considered in this study, because these organisations were not included in the respective country reports as relevant actors. This list includes: INOVA of France, LKDAF of Latvia, LPSDPS of Lithuania and FNV Bondgenoten of the Netherlands. Since this list was given belatedly, a final check of whether these organisations actually match all the criteria for inclusion in this study has not been feasible.

<sup>a</sup> = EU Athletes is the European Elite Athletes Association, whose members form the core of UNI Europa Sport-PRO, the section of UNI Europa Sport dedicated to professional athletes. Thus, all EU Athletes members are automatically indirect UNI Europa Sport affiliates.

\* = Involved in sector-related collective bargaining

\*\* = No information available on collective bargaining involvement

\*\*\* = Indirect collective bargaining involvement via lower-order unit. PPF is not a trade union as such, but a federation of 10 professional players' associations in range of sports. Five of these associations (i.e. PCA, PFA, PFAS, RPA and WRPA) are listed here because they are directly affiliated to one of the three European level trade union organisations and/or involved in sectoral collective bargaining. According to FIFPro and EU Athletes, additional national federations of professional athlete trade unions (similar to the PPF of the UK) also exist in Denmark and Spain.

It should be noted that the list of sector-related affiliates to UNI-Europa Sport, as compiled for the purpose of this study, somewhat differs from the list of sector-related members as provided by UNI-Europa itself. This is partially because, in some cases, UNI-Europa lists higher-level units (such as trade union confederations) or lower-level units (sub-units) rather than their sectorrelated affiliates as identified by the respective national correspondents. Moreover, in some cases the national correspondents have denied the sector-relatedness of a union, so that it is not taken into account in this report, although it is included in the list of members provided by UNI-Europa Sport. Such inconsistencies may also apply to the other sector-related European-level trade union organisations.

About 40% of the trade unions listed in Table 7 and Table 8 are directly affiliated to UNI-Europa Sport. EU Athletes and FIFPro gather 21 and 20 direct members, respectively, of the EU 27, thus generally covering the largest Member States through affiliations of trade unions from these countries. The most prominent exception in this respect is represented by Germany, which lacks any affiliation to FIFPro. Most of the direct (and indirect) members of UNI-Europa Sport, EU Athletes and FIFPro are directly involved in collective bargaining related to the sport and active leisure sector. However, due to the lack of available sectoral membership and density data for most of the sector-related trade unions, one cannot conclude whether UNI-Europa Sport and EU Athletes cover the sector's most important labour representatives or not. For FIFPro, due to its very limited membership domain, one can assume that the most important national actors on behalf of labour are covered in most countries.

Table 14 lists the associational members of EASE, EHFA, EC-OE and EPFL. Of the 27 countries under consideration, these organisations have seven, 13, eight and 17 of these, respectively, under their umbrella through direct associational members from these countries. Multiple direct memberships of these four organisations occur only rarely; in the case of EC-OE multiple membership within one and the same country is not permissible. On aggregate, EASE, EHFA, EC-OE and EPFL count eight, 16, eight and 21 direct associational members from the EU 27. Overall, with the exception of EPFL representing the well-organised professional football segment within the sector, both the numbers of direct affiliates and the coverage in terms of countries tend to be relatively low among the sector-related European-level representatives of the employers. This applies, in particular, to EASE which claims to cover the entire sport and active leisure sector, while the membership domains of the three other organisations focus on particular sub-sectors. The relatively low number of affiliations to EHFA and EC-OE thus at least partially results from their narrow membership domain. Moreover, in the case of EHFA, this organisation gathers, in addition to the relatively few associational members, several dozen individual company members from the vast majority of the Member States. This somewhat qualifies the finding of this association's relatively poor organisational strength.

[				,
	EASE	EHFA <sup>a</sup>	EC-OE	EPFL
AT				ÖFBL*
BE	BBF&W*	BBF&W*	BFNO**	ProLeague*
BG	(BAHF)	BAHF		BPFL
CY				
CZ				
DE	(DSSV), (VDF***)	DSSV, VDF***		DFL
DK	(Dansk Erhverv*)	(Dansk Erhverv*)	BFTL	Divisions- foreningen*
EE				
ES	FNEID*		ANETA***	LFP*

Table 14: EASE, EHFA, EC-OE and EPFL Membership (2009–2010)<sup>+</sup>

FI	(SKY)	SKY		Veikkausliiga***
FR	COSMOS*, CNEA*, (GERF), (UCPF*), (UCPR*), (UCPB*), (UCPB*), (UCPVB*), (UCPVB*), (U2C2F*)	GERF	SNELM, (GERF)	UCPF*
GR			SETEYD	SuperLeague*
HU				
IE	ILAM	ILAM	ILAM	
IT	(FIAF)	FIAF		LNP A*, Lega Pro***
LT				
LU				
LV	(LFVVNA)	LFVVNA		
мт				
NL	WOS*, (Fit!Vak***)	Fit!Vak***	VeBon	FBO*, Eredivisie
PL	(PZFW)	PZFW		Ekstraklasa SA
PT	(FGP), (AGAP)	FGP, AGAP	APECATE	LPFP*
RO				LPF
SE	Arbetsgivar- alliansen*, (FRISK*)	FRISK*		SEF*
SI				Union 1. SNL
SK				
UK	SkillsActive, (FIA)	SkillsActive, FIA		Premier League*, Football League*, SPL

+ = Membership list confined to the sector-related employer/business associations of the countries under consideration; organisation put in brackets means indirect affiliation via higher-or lower-order unit. The numerous ECA members are not listed here, since they are all individual clubs rather than employer organisations and thus not considered.

<sup>a</sup> = EHFA was a member organisation of EASE until 2011. Thus, as of 2010, all EHFA members were automatically indirect EASE affiliates. Only associational EHFA members rather than company members are considered here.

\* = Involved in sector-related collective bargaining

\*\* = Indirect collective bargaining involvement via higher-order unit

\*\*\* = No information available on collective bargaining involvement

In several countries, such as Belgium, Denmark, Greece, Ireland, Italy, the Netherlands, Spain and Sweden, some important employer organisations that conduct bargaining are not affiliated to any of the sector-related European organisations. There are also several countries where at least one affiliate of one of the relevant European-level organisations is not engaged in bargaining. Employer/ Business organisations which are not involved in collective bargaining may regard themselves as trade associations rather than as industrial relations actors. While the majority of the direct EASE and EPFL members are directly involved in sector-related collective bargaining, most of the direct EHFA and EC-OE affiliates are not. Generally, in comparison with their counterparts on the labour side, the European employer organisations' proportion of member organisations which are involved in sector-related collective bargaining tends to be lower. As can be seen from Table 10, there is quite a number of sector-related employer organisations across the EU not affiliated to any of the four European employer organisations which are involved in sector-related collective bargaining and thus have to be regarded as relevant actors within the sector.

ECA has to be treated separately in this report, since it exclusively represents individual football clubs as employers rather than employer associations. In terms of countries, ECA records full coverage, as it has member clubs in all Member States, usually comprising the largest and financially most powerful ones in each country. On aggregate, it has hundreds of members throughout Europe. However, since it organises individual clubs rather than associations, ECA's role as European-level social partner appears to be – compared with the other four European employer organisations examined here – somewhat limited. This is because individual employers usually lack the ability of sectoral employment regulation as employer associations do have, which, in turn, is likely to be reflected in the European-level umbrella organisation's capacity to negotiate. However, the Commission considered in its letter dated 25 July 2008 that ECA complements representativeness in those Member States not (yet) covered by EPFL and that ECA could therefore be included in the employers' delegation in the European Sectoral Social Dialogue Committee.

#### Capacity to negotiate

The third criterion of representativeness at the European level refers to the organisations' capacity to negotiate on behalf of their own members. On the side of organised labour, UNI-Europa Sport says it has a permanent mandate to negotiate on behalf of its members in matters of European social dialogue through a general mandate laid down in the statutes of UNI Europa. This general mandate also appears to cover EU Athletes, which forms part of UNI-Europa Sport PRO. According to its Articles of Association, FIFPro is committed to 'engagement in a Social Dialogue at European level in cooperation with all parties involved' with the aim of concluding 'a collective labour agreement at international or at European level'. FIFPRo members, in turn, have to 'accept the objectives and Articles of Association of FIFPro'; hence, by virtue of these Articles

of Association, FIFPro is authorised by its affiliates to negotiate on behalf of them in matters of the European social dialogue.

On the employer side, the affiliates of EASE have given this European-level organisation a general negotiating mandate laid down in its by-laws. Article 3 of these by-laws stipulate that this organisation's objectives are 'to participate in the European Sectoral Social Dialogue Committee for sport and active leisure' and 'to negotiate at European level on behalf of employers in sport and active leisure within its mandate', which is a general negotiating mandate given by the members to the Board. By contrast, EHFA, which was associated to EASE until 2011, according to a statement of its Executive Director as of 19 April 2011, does not have a mandate (yet) to negotiate on behalf of its members at European level. According to a statement of the EHFA Director of Programmes as of 21 November 2012, this organisation supports the concept of social dialogue at European level and aims to cooperate with EC-OE as the employers' representatives on behalf of the active leisure sub-sector for the purpose of the European sectoral social dialogue. In a note as of 4 January 2012, the Executive Director of EHFA announced the willingness of some EHFA affiliates from several Member States to set up a not-for-profit organisation in Brussels called 'EHFA-Employers'. The Director of Programmes indicated on 21 November, 2012 that the articles of association of this new body, as a separate legal entity distinct from EHFA but nevertheless supported by the EHFA secretariat, had recently been agreed. This new organisation, which has been established to complement EHFA is devised to act as the representative of the employers in the European fitness sector in matters of the sectoral social dialogue.

Regarding EC-OE, Article 5 of its Articles of Association indicates that this organisation aims at establishing, enhancing and participating in social dialogue at European level. With their accession to the umbrella organisation, the members approve of these Articles. On 23 November, 2012, a 'joint statement on cooperation' of EC-OE and EHFA was signed, when the two organisations involved decided to join forces in the Active Leisure Alliance (ALA). Thereby, EC-OE and EHFA 'declare their immediate availability' to cooperate in the representation of the employers of the active leisure sub-sector in social dialogue issues related to the sport and active leisure sector. As for EPFL, this organisation is, according to Article 1.3.8 of its constitution, at least implicitly authorised by its members to negotiate on behalf of them, as one purpose of this organisation is 'to consider Social Dialogue issues at a European level and act as a social partner'. Last, but not least, ECA is also mandated by its members to act as a social partner on behalf of them at the European level. The ECA statutes (Article 2.c) stipulate that this organisation's objectives are 'to represent the interests of the clubs as employers in Europe including in the social dialogue process and to act as a social partner where appropriate'. In conclusion, all of the eight sector-related European-level interest organisations on the two sides of industry but EHFA are, at the time being, capable of negotiating and acting on behalf of their members.

As a final proof of the weight of these eight organisations, it is useful to look at other European organisations which may be important representatives of the sector. This can be done by reviewing the other European organisations to which the sector-related trade unions and employer associations are affiliated.

For the trade unions, these affiliations are listed in Table 8. Accordingly, European organisations other than UNI-Europa (Sport), EU Athletes and FIFPro represent a relatively large proportion of both sector-related trade unions and countries. For reasons of brevity, only those European organisations are mentioned here which cover at least three countries. This involves the European Federation of Public Service Unions (EPSU), with 12 affiliations covering eight countries; the European Federation of Trade Unions in the Food, Agriculture and Tourism Sectors and Allied Branches (EFFAT), with seven affiliations and six countries; the European Transport Workers' Federation (ETF), with seven affiliations and four countries; the European Mine, Chemical and Energy Workers' Federation (EMCEF), with five affiliations and four countries; and the

European Metalworkers' Federation (EMF), with four affiliations covering three countries. Moreover, it should be noted that the affiliations listed in Table 7 are likely not to be exhaustive. Nevertheless, and despite the relatively large number of affiliations to European organisations other than UNI-Europa Sport, EU Athletes and FIFPro, this overview underlines the principal status of the latter associations as the sector's labour representatives. This is mainly because many of the aforementioned affiliations to other European organisations reflect the overlapping domains of the affiliates (see Table 7) rather than a real reference of the affiliations as such to the sport and active leisure sector.

An analogous review of the membership of the national employer/ business associations can be derived from Table 10. Most of them entertain few affiliations to European associations other than EASE, EHFA, EC-OE, EPFL and ECA. There is only one additional European association which covers three countries. This involves UEFA, which participates as an associate party in the already existing Sectoral Social Dialogue Committee in the professional football sector. However, since this organisation does not consider itself as a representative of employers or industrial relations actor, it is not to be seen as a competitor of any of the sector-related European organsations listed above.

In conclusion, UNI-Europa Sport, EU Athletes and FIFPro on the employee side and EASE, EHFA, EC-OE, EPFL and ECA on the employer side are obviously the most important sector-related European organisations.

### Commentary

Sport and active leisure has been a dynamic and fast-growing industry for many years. This trend results from a range of factors, such as the diversification of sport activities, the developing leisure industry as well as the further internationalisation, professionalisation and commercialisation of sport. Despite this development, the sector is characterised by a high degree of associational fragmentation on both sides of industry at both national and European level. This is because the distinct sport activities are traditionally based on very diverse organisational structures. Moreover, at national level, in many countries broad areas within the sector are likely not to be covered by representative interest organisations on both sides of industry.

The density rates of the national social partner organisations within the sector, where they exist, tend at first glance to be high; however, it appears from the data set that this finding may be strongly biased. Furthermore, high densities are usually related to the organisations' (sectoral) domains rather than to the sector, as such, and thus often result from very narrow membership domains, which may then be well tailored to the particular segments of the sport and active leisure sector. This, in turn, enables such small interest organisations to represent a more particular interest, compared with more general associations, which promotes high rates of member recruitment.

Nevertheless, since the sport movement is rooted in non-profit organisations and in volunteering, which has often hindered the emergence of national social partners in the sport sector, formalised industrial relations structures within the sector tend to be poorly developed in most Member States. This is mirrored by very low levels of collective bargaining coverage in most countries where related data are available. An examination of the figures on cross-sectoral collective bargaining coverage in the EU-27, as presented in the EIRO industrial relations profiles for each Member State, indicates that the sport and active leisure sector's bargaining coverage is lower than the national overall collective bargaining coverage rates in 15 out of 19 countries for which comparable data are available.

Interestingly, in contrast to most other sectors of the economy, the sport and active leisure sector has only been relatively marginally hit by the global economic downturn of 2008–2010. Correspondingly, no major impacts on the national industrial relations systems within the sector

have been observed. At European level, in order to cope with the current challenges for the sector, UNI-Europa Sport on the employees' side and EASE on the employers' side have been seeking to set up a joint social dialogue committee for the sport and active leisure sector. All other European social partner organisations examined in this report have confirmed their willingness to participate in the evolving social dialogue in this sector.

Compared with all other European social partner organisations, according to the study findings, all of the sector-related European-level interest organisations examined in this study – each within its own domain – largely remain unchallenged in their position as EU-wide representatives of the sector's employees and employers.

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	Abbreviation	Full Name
AT	GdG-KMSfB	Union for Municipal Employees and the small Arts, Media, Sports and Liberal Professions
	GPA-djp	Union of Salaried Employees, Graphical Workers and Journalists
	ÖGB	Austrian Trade Union Federation
	ÖFBL	Austrian Federal Football League
	VdF	Association of Footballers
BE	ABVV-AC/FGTB-CG	Belgian General Federation of Labour
	ACLVB/CGSLB	Federation of Liberal Trade Unions of Belgium
	ACV-Bie	Confederation of Christian Trade Unions – Building Industry and Energy
	ACV/CSC	Confederation of Christian Trade Unions
	ACV-Sporta	Confederation of Christian Trade Unions - Sport
	BBF&W	Belgian Trade Association for the Fitness and Wellness Industry
	BBTK/SETca	Belgian Union of White-Collar Staff, Technicians and Managers
	BFNO	Professional Federation of Outdoor Leisure Activities Employers

## Annex: Organisation names and their abbreviations

	CG/AC	General Federation
	CNE/GNC	National Employee Federation
	Cessoc	Confederation of Sports and Social-cultural Employers
	National Football League	National Football League
	Pro League	Pro League
	Sociare	Sociare
	Volley League	Belgian Volley League
	UNIZO	Flemish Organisation of the Self-Employed
BG	ABF	Association of Bulgarian Footballers
	BAHF	Bulgarian Association for Health and Fitness
	BPFL	Bulgarian Professional Football League
CY	PFA	Pancyprian Footballers' Association
CZ	CAFH	Professional Football Players Association
DE	BDA	German Confederation of Employers' Associations
	DFL	Deutsche Fussball Liga
	DGB	German Trade Union Federation
	DSSV	Arbeitgebervergand deutscher Fitness- und Gesundheitsanlagen
	GOAL	Professional Handball Players Association
	Sp.I BB	Spieler Initiative Basketball
	VDF	Verband Deutscher Fitness- und Gesundheitsunternehmen
	VDV	Professional Football Players Association
	ver.di	Vereinte Dienstleistungsgewerkschaft
DK	3F	United Federation of Danish Workers
	DA	Confederation of Danish Employers
	Dansk Erhverv	Danish Chamber of Commerce
	Divisionsforeningen	Divisionsforeningen
	DLG	Danish Landscape Gardeners
	GLS-A	Gartneri- Land- og Skovbrugets Arbejdsgivere
	HK Privat	Union of Commercial and Clerical Employees in Denmark
	HS	Handbold Spillerforeningen
	LO	Danish Confederation of Trade Unions
	Spillerforeningen	Danish Professional Football Players Union

EE		
ES	ABP	Basket Professional Players' Association
	ACB	Basket Clubs Association
	ACP	Professional Cyclists' Association
	AFE	Spanish Football Players' Association
	AJBM	Handball Players' Association
	AJFS	Five-a-Side Football Players' Association
	AJFSF	Professional Female Indoor Football Players Association
	ANETA	ANETA
	ASOBAL	Handball Clubs Association
	CCOO	Trade Union Confederation of Workers' Commissions
	CEOE	Spanish Confederation of Employers' Organisations
	FeS-UGT	Federation of Services of the General Workers' Confederation
	FNEID	National Federation of Sport Facilities
	ECP	Professional Cyclist Teams Association
	FSC-CCOO	Federation of Citizen Services of the Trade Union Confederation of Workers' Commissions
	LFP	Spanish Football League
	LNFS	Five-a-Side National Football League
	UGT	General Workers' Confederation
FI	ERTO	Federation of Special Service and Clerical Employees
	EK	Confederation of Finnish Industries
	JP	Jalkpallon Pelaajayhdistys ry
	MARA	Finnish Hospitality Association
	PALTA	Service Sector Employers
	PAM	Service Union United
	SAK	Confederation of Finnish Trade Unions
	SJ	Suomen Jääkiekkoilijat ry
	SKY	Finnish Health and Fitness Centres' Association
	STTK	Finnish Confederation of Salaried Employees
	Veikkausliiga	Veikkausliiga
FR	CFDT	French Democratic Confederation of Labour
	CFE-CGC	Confédération Francaise de l'Encadrement – Confédération

		Générale des Cadres
	CFTC	French Christian Workers' Confederation
	CGPME	Employer Association of the Ffrench SMEs
	CGT	General Confederation of Labour
	CGT-FO	General Confederation of Labour – Force ouvrière
	CNEA	Conseil National des Employeurs Associatifs
	CNES	Confédération Nationale des Educateurs Sportifs
	COSMOS	Conseil Social du Mouvement Sportif
	F3C	Fédération Communication, Conseil, Culture
	FNASS	Fédération Nationale des Associations et Syndicats Sportifs
	GERF	Groupement des Entreprises de Remise en Forme
	INOVA	Fédération Nationale de l'Hotellerie, Restauration, Sport, Loisirs et Casino
	PROVALE	Professional Rugby Players Association
	SNB	Syndicat National des Basketteurs
	SNELM	Syndicat National des Entreprises Exploitants des Activités Physiques et Récréatives des Loisirs Marchands
	SNEPAT-FO	Syndicat National de l'Education Permanente et de la Formation de l'Animation de l'Hébergement du Sport de Tourisme – Force ouvrière
	U2C2F	Union des Clubs des Championnats Français de Football
	UCPB	Union des Clubs Professionels de Basket
	UCPF	Union des Clubs Professionels de Football
	UCPH	Union des Clubs Professionels de Handball
	UCPR	Union des Clubs Professionels de Rugby
	UCPVB	Union des Clubs Professionels de de Volley-Ball
	UNCP	Professional Cyclists Association
	UNFP	Union Nationale des Footballeurs Professionnels
	UNSA	Union Nationale deds Syndicats Autonomes
GR	ESAKE	Basketball Societe Anonymes
	HPVPA	Professional Volleyball Players Association
	League 2&3	Football League for the 2 <sup>nd</sup> and 3 <sup>rd</sup> Professional Division
	PSAK	Pan-Hellenic Association of Professional Basketball Players
	PSAP	Pan-Hellenic Association of Professional Football Players
	SETEYD (HATEOA)	Hellenic Association of Tourism Enterprises of Outdoor

		Activities
	SuperLeague	SuperLeague
HU	ASZSZ	Federation of Autonomous Trade Unions
	HLSZ	Trade Union of Professional Footballers of Hungary
	MFSZ	Hungarian Baths Association
	VKDSZSZ	Water Service Trade Union Alliance
IE	GPA	Gaelic Players Association
	IBEC	Irish Business and Employers Confederation
	ICTU	Irish Congress of Trade Unions
	ILAM	Institute of Leisure and Amenity Management
	IMPACT	Irish Municipal, Public and Civil Trade Union
	IRUPA	Irish Rugby Union Players' Association
	Mandate	Mandate
	PFAI	Professional Footballers' Association of Ireland
	SIPTU	Services, Industrial, Professional and Technical Union
IT	AIC	Italian Football Players' Association
	AIPAV	Italian Volleyball Players' Association
	AIR	Italian Rugby Players' Association
	ANAGT	National Association of Trotting Jockey Trainers
	ASSOGALOPPO	Horse-racing Enterpreneurs
	CGIL	General Confederation of Italian Workers
	CISL	Italian Confederation of Workers' Unions
	FEDERIPPODROMI	Italian Federation of Horse-racing Courses
	FIAF	Italian Federation of Aerobics and Fitness
	FIIS	Federation of Sports Facilities Entrepreneurs
	FIPE	Italian Federation of Public Concerns
	FISASCAT	Italian Federation of Commercial Services and Tourism
	FISTEL-CISL	CISL – Press, Telecommunication and Show Business
	GIBA	Italian Basketball Players' Association
	Lega Basket	League of Serie A Basketball Associations
	Lega Pro	Italian League of Professional Football
	LNP A	National League of Serie A Professionals
	SLC	Communication Workers' Union

	UIL	Union of Italian Workers
	UILCOM	Unione Italiana Lavoratori della Comunicazione
	UNAGT-AGIT	National Union of Trotting Jockey Trainers
	UNI	Unione Ippodromi d'Italia
LT	LKPS	Professional Basketball Players Association
	LPSDPS	Lithuanian Service Workers Trade Union
	LTUC	Lithuanian Trade Union Confederation
	SPS	Sportsmen Trade Union
LU	CGT	General Workers Confederation
	OGB-L	Independent Luxembourg Union Federation
LV	LDDK	Latvian Employers' Confederation
	LFVVNA	Latvia Fitness and Health Promotion Industry Association
	LKDAF	Latvian Trade Union Federation for People Enganged in Cultural Activities
	LTUST	Latvian Trade Union for Sport and Tourism
МТ	GWU	General Workers' Union
	MFPA	Professional Football Players Association
NL	CBV	Association of Professional Football Coaches
	CNV	Christian Trade Union Federation
	CNV Mode en Sport	Christian Trade Union Federation – Fashion and Sports
	De Unie/MHP	De Unie – Trade Union for Industry and Services
	Eredivisie	Eredivisie
	FBO	Association of Professional Football Clubs
	Fit!vak	Fit!vak
	FNV	Federation of Dutch Trade Unions
	FNV Bondgenoten	Federation of Dutch Trade Unions – Bondgenoten
	FNV Sport	Federation of Dutch Trade Unions – Sport
	MHP	Federation for Managerial and Professional Staff
	NL Sporter	NL Sporter
	ProProf	ProProf
	VeBon	Association of Outdoor Activities Enterprises
	VNO-NCW	Confederation of Netherlands Industry and Employers
	VPW	Association of Professional Cycling Teams
	VVBW	Association of Professional Cyclists

	VVCS	Association of Professional Football Players
	WOS	Werkgeversorganisatie in de sport
PL	Ekstraklasa SA	Polish Professional Football League
	PZFW	Polski Zwiazek Fitness and Wellness
	PZP	Polish Union of Footballers
PT	AGAP	Association of Fitness Centres of Portugal
	ANTF	National Association of Football Coaches
	APECATE	Portuguese Association of Congress and Touristic Animation Companies
	CESP	Union of Commerce, Office and Service Workers of Portugal
	CGTP	General Portuguese Workers' Confederation
	FESAHT	Federation of Food, Beverage, Hotels and Tourism Unions of Portugal
	FGP	Gymnastics Federation of Portugal
	LPFP	Portuguese League of Professional Football
	SJPF	Union of Professional Football Players
	UGT	General Workers' Confederation
RO	AFAN	Association of Amateur and Non-amateur Football Players of Romania
	BNS	National Trade Union Block
	LPF	Professional Football League
SE	AHT	Academics Union in Trade and Service
	Almega	Almega Employer Organisation
	Arbetsgivaralliansen	Employers Alliance
	Fastighets	Swedish Building Maintenance Workers' Union
	FRISK	Association for the Health and Fitness Industry
	IDEA	Employer Organisation for Non-Profit-Organisations
	Kommunals	Municipal Workers' Union
	LO	Swedish Trade Union Confederation
	РТК	Council for Negotiation and Co-operation
	SACO	Swedish Confederation of Professional Associations
	SEF	Swedish Association for Professional Football
	SICO	Swedish Icehockey Players' Association
	SFS	Football Players' Association of Sweden

	SLA	Federation of Swedish Forestry and Agricultural Employers
	Svenskt Näringsliv	Confederation of Swedish Enterprises
	ТСО	Swedish Confederation of Professional Employees
	Unionen	Trade Union for Professionals in the Private Sector
SI	SPINS	Union of Professional Football Players of Slovenia
	SSS	Union of Athletes of Slovenia
	Union 1. SNL	Union 1. SNL – Professional Football League
	ZSSS	Association of Free Trade Unions of Slovenia
SK	APFS	Professional Football Players Association
UK	ECB	England and Wales Cricket Board
	FIA	Fitness Industry Association
	Football League	Football League (England)
	GFTU	General Federation of Trade Unions
	GMB	General, Municipal, Boilermakers and Allied Trade Union
	NASS	National Association of Stable Staff
	NTF	National Trainers Federation
	PCA	Professional Cricketers' Association
	PFA	Professional Footballers' Association
	PFAS	Professional Footballers' Association Scotland
	PPF	Professional Players Federation
	Premier League	Premier League (England)
	Prospect	Prospect
	RPA	Rugby Players' Association
	Skills Active	Skills Active – Sector Skills Council
	SPL	Scottish Premier League
	TUC	Trades Union Congress
	Unison	Unison
	UNITE	Unite the Union
	WRPA	Welsh Rugby Players' Association
EUROPE	AEFCA	Alliance of European Football Coaches' Associations
	CEDAG	European Council of Associations of General Interest
	CESS	European Confederation of Sport and Health

CoESS	Confederation of European Security Services
EAFF	European Aerobic and Fitness Association
EASE	European Association of Sport Employers
ECA	European Club Association
EC-OE	European Confederation of Outdoor Employers
EFAPCO	European Federation of the Associations of Professional Congress Organisers
EFBWW	European Federation of Building and Woodworkers
EFCA	European Fitness Centre Association
EFFAT	European Federation of Food, Agriculture and Tourism Trade Unions
EFHA	European Federation Historic Aviation
EFJ	European Federation of Journalists
EHFA	European Health and Fitness Association
EHPU	European Handball Players' Union
EMCEF	European Mine, Chemical and Energy Workers' Federation
EMF	European Metalworkers' Federation
ENSSEE	European Network of Sport Science, Education and Employment
EOSE	European Observatoire of Sport and Employment
EPFL	Association of European Professional Football Leagues
EPSU	European Federation of Public Service Unions
ESPA	European Spa Association
ETF	European Transport Workers' Federation
ETF	European Trainers Federation
EU Athletes	European Elite Athletes Association
Eurocadres	Council of European Professional and Managerial Staff
Eurochambres	Association of European Chambers of Commerce and Industry
EuroCommerce	EuroComerce - The Retail, Wholesale and International Trade Representation to the EU
Eurofedop	European Federation of Employees in the Public Service
EuroFIA	International Federation of Actors – Section Europe
EURO WEA	European Workers' Education Association
FIFPro (Division	International Federation of Professional Footballers'

Europe)	Associations (Division Europe)
FIM-Europe	International Federation of Musicians – Section Europe
GEOPA	Employers' Group of Professional Agricultural Organisations
HOTREC	European Trade Association of Hotels, Restaurants and Cafés
UBE	European Basketball Players' Association
UEFA	Union of European Football Associations
ULEB	Union of European Basket Leagues
UNI Euro-MEI	Union Network International – Europe – Media, Entertainment, Arts
UNI Europa	Union Network International – Europe
UNI Europa Sport	Union Network International – Europe – Section Sport

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